

MAREX OFFICIAL MAGAZINE

Leisure

BOATING

6 / 2025





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STEADY COURSE

Dear customer, reader and Marex enthusiast!

Another issue of the Leisure magazine is a personal milestone and it offers a moment to reflect on where we stand. The boat business is now going through some turbulent times. Some markets are affected by war, others by high interest rates, economics slowdowns and some are faced with new tariffs. Some of our potential customers are putting their decisions on hold. At the same time, there are those who think differently. They choose to invest in personal enjoyment through boating and relaxing because of turbulent times.

Marex Boats has experienced many ups and downs over the years, but our direction remains the same. We continue to move forward with a clear focus on growth because sailing into the wind is where true progress begins. We're developing new products like the Marex 390 with more models to come and we are expanding into the US market. Our production is also growing, with a new factory building of nearly 11,000 m² (118,000 sq. ft) underway. At the same time, we're making a bigger presence at international exhibitions. All of this is covered in this magazine.

We have a network of loyal dealers who do a great job, both for you and for us. Some, like Boarnstream, have been selling Marex Boats since 1973. Reese Marin in Denmark and Patrik De Vos in Stockholm have already celebrated 25 years with us. Marex has also employed Chris Hughes as President of our new entity, Marex Boats USA Inc.

New dealers, such as Sandy Hook Yacht Sales and McMichael Yacht Yards & Brokers in the US, as well as

Mallorca Marine Group, Montenegro's Royal Marine, and Merveille Nautic in France, have recently onboarded, with more dealers to follow.

All of this prepares us for the future and continued growth. We've been honoured to receive recognition through multiple awards in recent years, and I am very proud of all members of the Marex group. Our boatbuilders are the heart of what we do. They all have my deepest respect as they all do a better job than I could ever have done.

We are also truly thankful for the feedback we receive from our customers. That makes us better as we learn through your experiences. That's a continuous journey—one that never really ends.

We believe that development in the marine world will only go faster and faster. It's been a while since bow propellers, chartplotters and autopilots were introduced, but they have made a revolution in boating experiences. Now we can't wait for what the future will bring us with the rise of AI. Just imagine what's possible and one day it might happen.

We hope you enjoy this magazine and wish you a great time boating.

Espen Eyvin Aalrud
CEO
Marex Group

A handwritten signature in black ink, appearing to read 'Espen Eyvin Aalrud', written in a cursive style.





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MAREX BOATS AT THE NEW MARINA IN CANNES

MAREX BOATS RETURNED TO THE CANNES YACHTING FESTIVAL 2024 TO IMPRESS THE BOATERS WITH ITS LATEST ACHIEVEMENTS.

CANNES
YACHTING
FESTIVAL

From **September 10 to 15**, the Norwegian boat builder exhibited its **award-winning flagship**, the **Marex 440 Gourmet Cruiser**, and the other popular models, including the **330 Scandinavia**, **310 Sun Cruiser**, and **360 Cabriolet Cruiser**. The exposition highlighted the continuous development of the model range due to listening and responding to customer's wishes.

From this year, Marex Boats will participate in the show at a **new location: Power Boat Marina in Port Canto**. This new sector, dedicated to motorboats 12-13 meters long, is located between the Sailing and Yacht Brokerage and toys areas. Guests are welcomed at the **POWER 043 and POWER 139 stands**.



PALMA INTERNATIONAL BOAT SHOW 2025

The Marina Moll Vell in Mallorca was full of yachting energy from April 30 to May 3 as over 30,000 visitors gathered for the Palma International Boat Show 2025. With more than 600 boats on display, this event continues to be one of the most important shows in the Mediterranean yachting scene.

Among the highlights at Stand M17 were two head-turning models from Marex Boats, brought to the show by the official Marex dealer, Mallorca Marine Group: the Marex 440 Gourmet Cruiser and the Marex 310 Sun Cruiser. Making its Balearic debut, the Marex 440 GC drew plenty of attention with its clever design, featuring a spacious U-shaped outdoor kitchen, elegant interiors, and a hydraulic swim platform that turns the aft deck into a private beach. Beside it, the Marex 310 SC showcased the smart Scandina-



vian approach to space and comfort. Its family-friendly layout and practical Smart Canopy Solution made it a favourite among visitors looking for the perfect compact cruiser.

With plenty of sunshine, great conversations, and growing interest in the Marex range, the PIBS was a memorable success for Mallorca Marine Group and a warm welcome for Marex's latest innovations in Spanish waters.

MAREX 440 SCANDINAVIA AT BOOT DÜSSELDORF 2025

From January 18 to 26, boot Düsseldorf 2025 once again proved why it's the world's biggest indoor boat event. In 16 halls covering over 220,000 square meters, the show welcomed more than 214,000 visitors and featured a lineup of 1,500+ exhibitors from 67 countries. That's a lot of boats and a lot of buzz!

Marex Boats had its biggest stand ever, welcoming the crowds of curious

boat enthusiasts with the full model range on display. From the compacts 310 SC and 330 SCA to the family-favourite 360 CC and Marex 375. But the real star of the show? The much-anticipated world premiere of the Marex 440 Scandinavia.

As the second version of the award-winning flagship, this model features two spacious dining areas onboard. A sliding glass door and a



smart, rotating TV create a seamless social space that flows from cockpit to salon. The galley comes fully equipped with Miele appliances, and solar panels are available to keep the fridge on without shore power. The two-cabin version, featuring a generous bathroom and an enormous shower, was also first presented to the public. No wonder it was one of the show's biggest highlights.



YEARS OF AWARD-WINNING EXCELLENCE





Over the past 50 years, Marex has built a strong reputation for excellence in boatbuilding, earning numerous prestigious awards such as the European Powerboat of the Year, Motor Boat of the Year, and the German Design Award.

These honors reflect our commitment to practical design, exceptional craftsmanship, and creating outstanding on-water experiences. We are deeply grateful to our dedicated team, loyal customers, and trusted partners who made our journey such a remarkable success.



AWARD WINNING BOATS

WINNER OF THE EUROPEAN POWERBOAT OF THE YEAR

Another remarkable achievement! Marex 440 Gourmet Cruiser has won the prestigious European Powerboat of the Year 2024 award in the "Powerboats up to 14 m" category.

The European Powerboat of the Year awards celebrated their 18th edition this year. The expert jury comprises editors-in-chief and sea trial journalists from eight leading European motorboat publications: Båtliv (Norway), Boatmag.it (Italy), Neptune (France), Motorboat (Netherlands), Nautica y Yates (Spain), Marina.ch (Switzerland), Yachtrevue (Austria), and BOATS (Germany).

Selecting the best in the motorboat industry is an inspiring process. The jury tested over 250 new boat models to determine the winners. Beyond standard quality indicators such as craftsmanship and performance, the jury emphasized space layout, safety, and price-performance ratio. Innovative ideas and concepts were also key factors influencing voting decisions.



The jury committee praised the Marex 440 Gourmet Cruiser, stating:

"The Marex 440 Gourmet Cruiser is perfectly designed and carefully thought out. It also demonstrates the shipyard's extensive experience in shipbuilding. The 440 can be considered a benchmark in this class of boats with no equal."

The prestigious awards were presented during a celebratory ceremony at the traditional FLAGSHIP NIGHT—the prominent industry gathering organized by Delius Klasing Publishing House, the German magazine Boote, and Boot Düsseldorf.



The Motor Boat Awards set the standard for excellence in the industry. Every boat undergoes an exhaustive sea trial process to qualify, ensuring the judges evaluate both performance and quality.

MAREX 440 GC WINS BEST "SPORTSCRUISERS UP TO 45 FT"

This year, the Marex 440 Gourmet Cruiser got the award in the "Sportscruisers up to 45 ft" category. The winners were announced during a glamorous ceremony on 23 January at the Hotel Kö59 Düsseldorf. The event provided a stunning backdrop for the awards, where the industry's finest gathered to celebrate a year of innovation and exceptional customer service.

Here's what the Motor Boat & Yachting (MBY) jury had to say:

"If Espen Aalrud, the Marex boss, is serious about building the best family boats in the world, the new 440 is the perfect place to start. While it might appear modest in its classical Nordic design, the ingenuity behind the deck layouts is truly impressive.



"With plenty of high-spec features—including an anchor camera and floating lilo-style foredeck cushions—it enhances the boating experience in clever and flexible ways. Pains-takingly resolved, few new boat recommendations are as clear-cut and qualified as this."

AWARD WINNING BOATS



MAREX 440 GC GOT A PRESTIGIOUS AWARD IN BERLIN

Marex 440 Gourmet Cruiser won the Best of Boats Award 2024. Our flagship competed in the category "Best for Family." Among the numerous criteria, the boat was highly rated for all generations and had all the safety features for kids. The jury was also given essential points for space and amenities onboard dedicated to extended trips.

The Best of Boats Award is one of the most significant international awards for motorboats in Europe. For 11 years, the jury meticulously tests hundreds of models annually. It has engaged editors, journalists, and other professionals from 16 boating magazines worldwide. They have an immersive experience as boat testers and a particular interest in boaters' practical needs.

The official ceremony took place on 28 November in Berlin during the Boat & Fun Berlin exhibition, the award's longtime part-



ner. The Marshall House hosted journalists and boat finalists who shared their impressions and eagerly awaited the results.

The BOB Award is a Motorboat trophy that focuses on the boater's point of view. The organizers invited all boat enthusiasts to support their favorites this year through open-site Public Fan Voting. All the votes were counted, which impacted the result.



GOURMET CRUISER HONORED TWICE FOR DESIGN EXCELLENCE

The new flagship Marex 440 and its Gourmet Cruiser version continue to attract attention. She was honored with the International German Design Award 2025. The boat was nominated in the Excellent Product Design category for Aviation, Maritime, and Railway.

According to the organizers, exceptional design deserves proper recognition, and Marex Boats has proven this to the fullest. The brand's previous participation in the German Design Awards with other models left a lasting impression on the jury, who eagerly anticipate Marex Boats' developments.

For over ten years, the German Design Council has recognized the finest design creations globally through this Award. The exclusive showcase recognizes innovative creations that address the transformational challenges of our time.

AWARD WINNING BOATS

MAREX FLAGSHIP SHINES IN FINLAND

The Vene 24 Båt Show, held in February at the Helsinki Expo and Convention Centre, selected the best boats of the event. The Marex 440 Gourmet Cruiser was honored as the best boat of the show.

The selection process focused on several key factors, including design, structural and space utilization ideas, functionality, ergonomics, price-to-quality ratio, and overall suitability.

The award was proudly accepted by the official Marex dealer in Finland, Marinepalvelu, a leading importer and seller of motorboats with comprehensive full-service facilities.

The jury described the winning boat as follows:

"The Norwegian Marex 440 Gourmet Cruiser has been designed with exceptional expertise and executed down to the finest detail. The quality of the finish is outstanding, with



practicality never overlooked. Its functional features are highlighted by a centrally located and unusually large cellar, comparable to those found on yachts."

Photo Messukeskus, Pekka Hannila



ANOTHER MILESTONE: BOAT OF THE YEAR IN NORWAY

The Marex 440 Gourmet Cruiser has been recognized as Boat of the Year 2024 (Årets Båt) in Norway. The award ceremony was held at the modern marina Aker Brygge on the opening day of Båter i Sjøen, one of Oslo's most significant boat shows.

The Boat of the Year award is established by two leading Norwegian boat magazines, Båtmagasinet and Seilmagasinet. In addition to the magazines' editors, the jury included Stig Hvide from the Norwegian Boating Association (Båtforbundet, KNBF) and Marit Strømøy, Norway's only female Formula 1 powerboat racer. Readers of Båtmagasinet also contributed by voting for their favorite boats.



The award criteria focused on quality and performance relative to price, as well as design, innovation, seaworthiness, safety, and market impact.

Special guest Anne Lindboe, the mayor of Oslo, presented the prizes for the 2024 Boat of the Year to the Marex owners Espen and Thomas Aalrud.

Espen Aalrud shared his thoughts on the achievement:

"We spend around 30,000 hours before presenting hull number one, so receiving this recognition is a sentimental moment for the entire Marex team. We are grateful, happy, and deeply touched."



MAREX BOATS IS GOING TO PORTUGAL

Marex Boats appointed LUX YACHTS as an official dealer in Portugal. The company is located at Vilamoura Marina, the largest Portuguese marina. From its front-line office, it focuses on delivering high-quality nautical services to customers.

LUX YACHTS provides various services, including sales, technical assistance, maintenance advice, paint and repair, financial support, crew, transport and storage options, boat registration, and insurance. With over 25 years of nautical experience,



the company approaches the future with genuine insight, ingenuity, creativity, and know-how.

Photo: LUX YACHTS, Marina de Vilamoura



MAREX IS EXPANDING ITS DEALER NETWORK IN MONTENEGRO

Royal Marine Yachts became an official dealer of Marex Boats in Montenegro. This new appointment will help increase Marex Boats' brand awareness and presence in the Adriatic region. The company represents only the most eminent brands in the industry, characterized by an excel-

lent reputation, long tradition, quality, and superb design.

With an office in Podgorica, the Royal Marine Yachts team consists of professionals with solid experience worldwide. They aim to elevate the services to higher levels and exceed the buyer's expectations. The company provides a personalized boating experience and guidance with attention to detail to deliver higher satisfaction.

MAREX BOATS IN THE USA



Marex Boats is proud to announce the establishment of operations and sales. The new office is located in Greenwich, Connecticut, and will be led by Christopher Hughes, President of Marex Boats USA, Inc.

With over two decades in the luxury yachting industry as a builder, consultant, and sales and marketing strategist for world-famous brands, Chris is a natural fit for this important role. With his extensive knowledge of the US boat-building industry and comprehensive understanding of the Norwegian luxury brand, he will oversee all US operations and Marex's expansion into this new market.

"Marex Boats was established as a family production by my father, and after 50 years of constant development, we are ready to bring the Marex brand to the US. Our mission is to build the world's best family cruisers, and we are committed to solutions that provide a luxurious yet safe and enjoyable feeling for each family member. This is our core value! And those family values are reflected in how we build long-term relationships

with our partners and owners. We are excited that Chris has joined our Marex family to build a trusted and customer-focused team in the US," says Espen Aalrud, CEO of Marex Boats.

Marex has partnered with Sandy Hook Yacht Sales, headquartered in Sea Bright, NJ, and McMichael Yacht Yards & Brokers, headquartered in Mamaroneck, NY, to lead the entry into the US market. "With multiple offices covering eight states, these professional partners will allow us to support the customers we sell to with the highest level of service expected by discerning boaters," said Hughes.

"We spent a lot of time identifying the right partners in the US who are not only the experts in the industry but share a common passion for boat quality, focus on long-lasting relationships, and creating a platform for mutual success," adds Aalrud.



WHERE IT ALL BEGAN

Marex Boats traces its origins back to Norway in 1973. Eyvin Aalrud, a 36-year-old with extensive experience in the boating industry, had served as an export manager for Norwegian boat manufacturers such as Selco and Joda. With a strong background in economics and management, Aalrud harboured a vision of establishing his own boat production company.

His dream became a reality when he partnered with Joda Boats to create Marex. The company established its production facilities in Rykene, Norway, and soon launched its first models. From the outset, Marex stood for quality, craftsmanship, and innovation—values that would define the brand for decades.



MAREX BOATS

OUR MILESTONES



INSPIRED BY NORWEGIAN TRADITIONS (1973)

At a time when boatbuilders were transitioning from wood to fibreglass, the first Marex 24 Sun Cab was designed to meet the growing demand for durable, reliable, and spacious leisure boats. Constructed on a Joda-designed hull, this model quickly gained popularity and became a best-seller, with 42 boats sold at a single boat show.



Encouraged by the overwhelming response, Marex soon introduced two more models. The **23 DC** was a stylish and functional day cruiser, and the **32 Friendship** became the best-selling fibreglass boat in 1975. It was designed with a clinker-built appearance, while the underwater body was constructed using the latest principles to enhance performance of a displacement hull.

24 Sun Cab



24 Sun Fun



32 Friendship



77 Holiday



77 Dogger



2100 Dixie



HISTORY



23 DC



1976

27 Sun Cruiser



1979

21 Flexi



1980

2300 Gambler



1985

77 Consul



1986

1700 Pepper



1987



RISING FROM THE ASHES

March 1979 marked a challenging period for Marex when a devastating fire destroyed the company's production facilities. However, Marex and Joda quickly found an alternative when they relocated to **Fevik, a coastal town in Southern Norway**. Marex resumed production at the facilities that used to belong to Fjord before their bankruptcy. Today, this site is wholly **owned by Marex Group** and is used for a service, winter storage and **Boat Garage project (Hasseltangen Båtgarasjer)**.



8900 Sun Cruiser

1988



1900 Chili

1988



277 Consul

1988



280 Holiday

1991



27 Quintet

1994



270 Estremo

1996



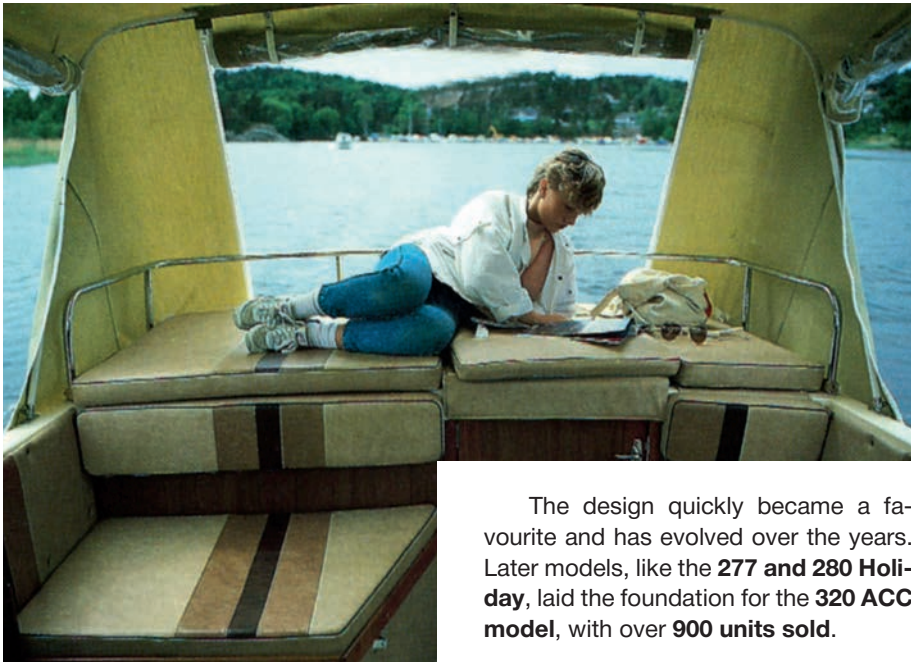
THE FIRST SUN CRUISER CONCEPT (1979)

Once production was back on track, the first **Sun Cruiser 27** debuted. It quickly became a favourite among boaters and set the standard for new future models, evolving through five generations of development. Marex always listened to customer feedback, making each new version even better with more spacious seating areas, higher ceilings, and improved ergonomics for a more comfortable experience. Today's **310 Sun Cruiser** is a perfect example of this ongoing evolution, shaped by years of thoughtful development and innovation.



THE HOLIDAY/AFT CABIN CONCEPT (1983)

At first glance, the **77 Holiday** looked like a classic aft cabin boat, but Marex added a clever twist—a spacious, social cockpit. With two large sofas surrounding a retractable table, guests could sit comfortably at the same level, while the aft cabin gained an extra berth, a big hit with families.



The design quickly became a favourite and has evolved over the years. Later models, like the **277 and 280 Holiday**, laid the foundation for the **320 ACC model**, with over **900 units sold**.



300 Sun Cruiser



2006

350 Cabriolet Cruiser



2006

350 Scandinavia



2006

373 Aft Cabin



2015

310 Sun Cruiser



2016

360 Cabriolet Cruiser



2018

BLACK MONDAY AND NEW HORIZONS

1986 was a booming year for the boat industry, but the following year's stock market crash brought sales in Scandinavia to a standstill, with a slow recovery. To stay afloat, Marex expanded its dealer network further south in Europe.

The founder's sons, **Espen and Thomas**, shared their father's passion for boating and started to join him at exhibitions to explore new markets. Their efforts helped sustain Marex through the tough years. Many of those early dealers were family businesses—today, the next generation continues to run them, still partnering with Marex.



370 Aft Cabin



2008

320 ACC



2012

375 Cruiser



2014

330 Scandinavia



2021

440 Gourmet Cruiser



2023

440 Scandinavia



2025

DIVERSITY TO UNIFORM

In the early days, Marex built a wide range of boats to suit the different needs of Scandinavian and Mediterranean markets. During the '70s and '80s, the company successfully launched **sport cruisers, displacement boats, and aft cabin models**. Over time, Marex refined its focus, developing a strong brand identity and a streamlined model lineup, resulting in today's luxurious, spacious, and **family-friendly boats**.



THE SCANDINAVIA CONCEPT

The first model in this series, the **77 Dogger**, was brought in the 80s, but she didn't quite take off. After some fresh thinking and clever refinements, Marex introduced the first edition of **Scandinavia 330** in **2000**. The key idea behind that concept was a wide glass sliding door in the cockpit, creating a seamless indoor-outdoor experience. It also featured a sliding sunroof, a design element that later became a signature feature in all the modern Marex models.

Building on the same production platform, Marex developed the **Cabriolet Cruiser series**, which moved the kitchen "upstairs" and made the most of every inch of space with innovative, functional solutions. This concept also led to one of Marex's most famous innovations, the Smart Canopy System, which made it possible to enclose the cockpit within a minute.





A NEW GENERATION TAKES OVER

Founder Eyvin Aalrud documented key insights on boat production and business strategy in his “How to Run a Boat Factory” guide. When he passed away in 1998, his sons used his wisdom to guide Marex’s future. Espen Aalrud, who originally planned a career in law, decided to take over the family business, focusing on new model development and international partnerships. His brother, Thomas, later joined, helping to grow the dealership network across Europe. To keep up with the company’s expansion, Espen brought in Stian Wesøy to run the factory, ensuring Marex stayed on the path to success.

RELOCATION TO LITHUANIA

In 1999, Espen Aalrud met **Sauilius Pajarskas** and **Raimondas Šiugždinis**, two experienced Lithuanian boatbuilders with plastics and sailboat manufacturing expertise. As professional sailors, they understood the critical role of safety and functionality in boat design.

To test the partnership, they began by building ten boats in Norway. After a successful trial, Espen decided to move the production of the 270 Estremo to Lithuania. In 2004, Marex invested in its first 3,000 sqm larger (facility in Kaunas). Before long, the company relocated to a permanent production site, and by 2017, all boat manufacturing in Norway had officially ended.



Today, the shipyard continues to grow, featuring 28,000 sqm of production space with plans to expand by another 10,000 sqm. Marex has around 400 employees and a network of over 50 dealerships worldwide, including a newly expanded presence in the USA.



MAREX 390

A NEW THREE-SEASON CRUISER



MAREX IS TAKING FAMILY CRUISING TO A NEW LEVEL WITH THE NEW COMING MODEL, THE MAREX 390. SHE IS DESIGNED AS AN ADDITION TO THE 330, 375 AND 440 SCANDINAVIAN RANGE, OFFERING A PERFECT BALANCE OF OPEN AND ENCLOSED SPACES.



A CONCEPT THAT STANDS OUT

The Marex 390 is a cabin cruiser for both relaxing getaways and family adventures. To ensure she meets the real needs of boaters, all feedback from the previous Marex owners, and thoughtful details were incorporated. The Marex team worked closely with VOM Creations and Alpha Engineering, taking great care to create a more open, spacious, and comfortable space. As their second project together, this collaboration has helped shape the next generation of the Scandinavian cruiser concept.

The new 390 project has a warped hull design (variable V shape) and an innovative structure that ensures superior stability, efficiency, and performance on the water. This hull shape also reduces fuel consumption and increases efficiency.

Long, sleek windows run along the hull, giving the boat a fresh and elegant look. A dark accent on the cockpit sides and targa arches, inspired by the design of the flagship Marex 440, adds a stylish touch.

INNOVATIVE DECK

Marex has always prioritised functionality in its designs, and the 390 is no exception. The swim platform benches serve a dual purpose—comfortable

seating and a social area as well as expansive stowage for fenders, lines and toys.

Wide side decks, along with high rails and plenty of handgrips, make it easy and safe for everyone in the family to move around the boat—something that has always been a key focus for Marex. The new transparent door between the cockpit and swim platform lets in more light, makes docking in harbours easier and keeps a connection to the sea.

The foredeck has a few interesting solutions. The hatch in the front opens and lets you flip out the bow sprit, allowing easy access to land from the bow. The sunpad is more than just a place to relax—it also serves as a floating toy for added fun on the water, a very popular feature for families. The adjustable backrest of the mattress allows it to be used as a chaise lounge. Additionally, built-in wooden cupholders add a touch of high-class elegance.

WELCOMING SEATING ARRANGEMENTS

The Marex 390 offers two generous dining areas—one in the open cockpit and another in the enclosed salon. In the cockpit, a U-shaped sofa extends to accommodate an additional starboard-side seat, comfortably seating up to eight guests around the table.





“

This new model brings more space, smarter features, and fresh design updates. It's the 4th generation of the same concept in this size—something Marex knows inside and out,” says Espen Aalrud, CEO of Marex Boats.

SMART CANOPY SYSTEM

Marex signature, the Smart Canopy System remains a highlight, offering swift protection from the sun, rain, wind or other weather situations. The side enclosure can be deployed in seconds, and together with two sliding roofs, the boat can be adapted to various weather conditions.

For an open-air experience, just slide open the two roofs and let the fresh sea breeze flow through the boat.

WELL-EQUIPPED GALLEY

The galley is compact yet cleverly designed, making cooking on board easy and enjoyable. Owners can choose between a gas hob or an induction Miele hob (with a generator installed), alongside a covered sink, a double fridge-freezer, and an optional oven. Storage is generous, with deep kitchen drawers and newly added upper cabinets on both sides of the salon, making everyday essentials easily accessible.

A long-standing favourite among Marex owners, the solar panel system is also available on the 390. Discreetly integrated into the roof, the panels provide constant power to the fridge and lighting, allowing for quiet, independent cruising without the need for shore power.



Inside, salon features a more spacious layout, resulting in a more open and social atmosphere. A reversible backrest transforms the seating into a U-shaped dining area around the table. When the backrest is positioned at the rear, it creates a co-pilot seat. A foldable office table completes the setup, offering a practical workspace. The addition of pull-out stools makes the area around the table more versatile, creating an ideal setting for dining with a larger group of guests. Both the cockpit and salon tables are convertible and can be lowered to create either a sunbed or an additional sleeping area.

A large sliding door combined with a retractable window opens the salon and cockpit into one continuous space, perfect for socializing with family and friends. A hidden TV integrated into the ceiling can rotate to serve both the salon and the cockpit.



COMFORT ON A NEW LEVEL

The accommodation on the Marex 390 is designed to deliver true home comfort on the water. Both the forward and midship cabins feature enlarged double beds with premium mattresses that improve sleeping quality. Spacious wardrobes and generous standing height add to the overall sense of comfort. In the midship cabin, a sofa provides extra versatility, serving as both a cozy seating area and an additional sleeping space for children.

A separate shower contributes to the home-like atmosphere, while large windows fill the lower deck with natural light, creating a bright and airy space.

POWER & PERFORMANCE

The Marex 390 is available with several engine options to suit different cruising needs. Owners can choose between single or twin sterndrives or shaft drive motorisation, which will come later. The boat's generous fuel and water tank capacities make it well-suited for longer trips at cruising speed.

For added convenience, a new side pilot door provides easy access to the side deck, simplifying docking and manoeuvring while also enhancing onboard ventilation.

The Marex 390 makes a step forward in design, comfort, and performance. With its clever use of space, new smart features, and modern timeless design, it's the perfect mid-size Scandinavian concept cruiser.



TECHNICAL SPECIFICATIONS

Length	12,00 M/ 39'4"
Beam	3,73 M/12'23"
Draft	1,03 M/3'37"
Bridge clearance height (mast folded)	3.10 M/10'17"
Full height and depth (including sterndrives)	4.18 M/13'71"
Foldable mast	0,78 M/2'55"
Weight	12,9 tonnes
Fuel tank	870 L/230 gallons
Water tank	590 L/156 gallons
Hot water heater	60 L/ 15 gallons
Black water	360 L/95 gallons
Engines options	2 x 320 HP Volvo Penta D4-320
	2 x 380 HP Volvo Penta D6 380
	1 x 480 D6 Volvo Penta V drive
CE category	B

Miele

A love that lasts **a lifetime.**

Once a Miele, **Always a Miele.**



Lithuania

Miele Experience Centre
29, Konstitucijos pr.
Vilnius

Latvia

Miele Experience Centre
40, Brivibas St.
Riga

Estonia

Miele Experience Centre
80, Tartu St.
Tallinn

ON BOARD

MAREX 440

GOURMET & SCANDINAVIA

TIMELESS LUXURY FOR THE MODERN FAMILY

THE MAREX 440 IS A STYLISH, MODERN FAMILY CRUISER PACKED WITH SMART FEATURES. DESIGNED WITH COMFORT, SAFETY, AND EASE OF USE IN MIND, IT IS BUILT TO IMPRESS FAMILIES WHO LOVE SPENDING TIME ON THE WATER.







THE CONCEPT

The idea behind the Marex 440 was simple: create a family-friendly boat that feels spacious, comfortable, and easy to live on while still being luxurious even at 13.7 meters in length and 4.27 meters wide.

“The new 440 is the next step in the evolution of the Marex range,” says Espen Aalrud, CEO of Marex. **“We gave it a modern, dynamic look while staying true to our shipyard’s DNA. Our goal was to make a boat that offers an effortless cruising experience, with smart solutions like the biggest kitchen in its class, a beach club near the water, two bathrooms, and even a washing machine.”**

The Marex 440 comes in two versions: Gourmet Cruiser and Scandinavia. Both were designed in partnership with the Slovenian studio VOM Creations Yacht Design (with Jalen Vogelник working on the exterior and Egon Muric handling the interior). The naval architecture was developed by Nikl Design, led by

Kristijan Nikl, while Alpha Creations (Jaka Deržič and Danijel Mihajlović) took care of the engineering.

The flagship’s wrapped planing hull ensures stability, smooth handling, and great fuel efficiency. The boat is built using vacuum infusion technology with high-quality fiberglass mats, keeping it light yet strong.



SPACIOUS AND ADAPTABLE OUTSIDE COCKPIT

Step on board and the large yet cosy spaces immediately catch your eye. The cockpit is designed to adapt to different needs, whether you're relaxing with family or hosting friends.

The U-shaped sofa on the port side and a big sofa on the opposite side, paired with a large table, comfortably seat up to ten guests for meals or socialising. The table can also be lowered to transform the space into a large sunbed or an extra berth.

A bar counter connects the salon and cockpit, creating a seamless indoor-outdoor space where the chef can feel like a star. If you're cruising in a warmer climate, you can close a sliding salon door and an electric retractable window for extra cooling comfort in a salon.

With its fast and intuitive enclosure system, the Marex 440 makes it easy to switch from an open-air experience to a cosy, protected space in seconds. Just pull out the side curtains from their hidden storage and secure them with a single grip—the quickest and easiest Smart Canopy Solution on the market. Two sliding roofs help to adjust the level of sun/shadow you want to have.



“

Whether you choose the Gourmet Cruiser or Scandinavia, you'll get a spacious, adaptable, and fun family boat.

**GOURMET CRUISER:
THE BEST KITCHEN
IN ITS CLASS**

For those who love to cook, the Gourmet Cruiser version is a dream come true: it is about making food on board fun and effortless. The galley on both sides is the biggest in its class and comes with top-quality appliances, including a double sink, combined Miele oven/microwave, induction/gas hob, and even a dishwasher.



Storage has also been carefully thought out, with a well-organized system beneath the countertop that holds up to 24 drink boxes. With 1,200-watt solar panels, the 220-litre fridge and 100-litre freezer can stay powered 24/7, even when you're away from shore.

To add to the social vibe, a forward-facing sofa opposite the helm lets family and guests enjoy the journey together. Opening side doors allows for better airflow and movement on board. And when you want that extra feeling of freedom, slide open the hardtop, pop your head up, and enjoy the breeze.





**SCANDINAVIA EDITION:
SOCIAL AT ITS CORE**

The Scandinavian version features two spacious dining areas and a salon that can be cooled or heated, depending on where you're cruising. Two pull-out stools make it perfect for welcoming extra guests. The folding table can be easily adjusted to optimise space or move around the table. The flip-over seat seamlessly transforms into part of the

dining group or co-pilot forward seat, ensuring a flexible and adaptable space for any occasion.

A fold-down TV concealed in the ceiling can rotate to serve both the cockpit and salon, ensuring entertainment from any angle.



HOMELY FEELING

Below deck, the Marex 440 feels like a home away from home. The layout offers two or three cabins, depending on your needs.

In the two-cabin version, the master cabin features an en-suite bathroom with a very spacious shower. Large hull windows and three skylights let in plenty of natural light. The midship cabin includes a changing area, its own bathroom, a

comfortable sofa by the window and a washer/dryer in the cabinet.

For those who choose the three-cabin version, there are two identical bathrooms, with one serving as a day toilet for convenience.

Whether you prefer a classic light wood finish or a modern dark interior, the combination of textures, wood, and colours creates a warm and inviting atmosphere.





THE ULTIMATE RELAXATION ZONES

Marex has brought the beach club concept to family boats. The spacious swim platform includes a large seating area near the water. A hydraulic platform with built-in steps makes it easy and safe to get in and out of the water —perfect for extended family holidays.

Practicality is one of the priorities on the Marex 440, with ample storage space for fenders, gas bottles, and mooring equipment beneath the stern benches. The integrated davit system lets you easily lift and store a tender while cruising.

At the bow, a large sunbed with cupholders and an adjustable “chaise longue” mode creates the perfect spot to relax. The waterproof mattress even floats so that you can lounge on the water!

SMART TECHNOLOGY & POWERFUL PERFORMANCE

At the helm station, you’ll find two 16-inch screens that help to control everything—from boat systems and engine monitoring to navigation. You can also find a few innovations here, such as an adjustable steering column and a unique hidden anchor system. Thanks to a built-in camera and a remote control, you can anchor solo without extra crew.

The Marex 440 GC offers a choice of Volvo Penta sterndrives, IPS, or shaft drives with the option to add a generator and gyroscopic stabiliser for extra comfort.

TECHNICAL SPECIFICATIONS

Length	13,70 M/44' 9"
Beam	4,27 M/14'
Draft	1,00 M/3' 3"
Weight (empty)	Approx. 13 tonnes
Fuel tank	2 x 595 L (1190 L)/2 x 157 gall (314 gall)
Water tank	748 L/206 gallons
Blackwater tank	335 L/88 gallons
Engines options	2 x Volvo Penta D6-440 (2 x 440HP) DPI Sterndrive + Joystick 2 x IPS Volvo Penta D6-650 (2 x 480 HP) + Joystick 2 x IPS Volvo Penta D6-600 (2 x 440 HP) + Joystick 2 x Volvo Penta D6-480 (2 x 480 HP) Reverse "V" Shaft
Cabins	2 or 3
CE category	B



SANDY HOOK YACHTS



Matthew Cini
Managing Partner



Daniel Furnback
Managing Partner

More than 40 years ago, Sandy Hook Yachts set sail in Sea Bright, New Jersey, as a dedicated Sabre sailboat dealership. During the 1980s, the company quickly gained a reputation as the premier destination for both new and brokerage sailboats. Founded by Bill Bergin and Hank Hartmann, Sandy Hook was built on a foundation of quality craftsmanship and exceptional customer service—principles that continue to define the company today. In early 2025, Sandy Hook partnered with Marex Boats and is excited to commit to the same level of experience and customer service.

TRANSITION TO POWERBOATS

Sandy Hook's partnership with Sabre Sailboats evolved with Sabre's decision to move into the powerboat marketplace. In 1989, Sandy Hook made history by selling and delivering the first power Sabre ever built—the 36 Fast Trawler. This milestone marked a major turning point for the company, opening up a broader marketplace and setting the stage for future growth.

Throughout the 1990s, Sandy Hook grew alongside Sabre powerboats and rapidly became one of the dominant dealers in the United States. In the early 2000s, the company worked with Sabre to launch the Back Cove brand. Today, Sabre and Back Cove are considered



some of the best-built boats in the United States, with wait times for certain hulls often exceeding a year. Sandy Hook takes pride in having played an integral role in establishing these iconic brands.

During the time, transitions, and growth of Sandy Hook's core brand (Sabre and Back Cove) the company's customer base grew and so did the requests for other services and styles of boats. Since 1990, Sandy Hook has grown its offerings and added center consoles, cruisers, and luxury brands to its portfolio.

Additionally, Sandy Hook established itself as a major player in the brokerage market and now is one of the largest brokerage houses on the East Coast of America, closing on a brokerage agreement every 72 hours.



CHANGE IN OWNERSHIP

In 2020 Bill Bergin and Hank Hartmann stepped away from the company and new ownership took the reins. Matthew Cini and Daniel Furnback began operating Sandy Hook Yachts in the spring of 2020. Matthew and Daniel are long-time industry veterans who have collectively worked with both small dealerships and large public ones. Since the change in ownership, Sandy Hook has grown through the acquisition of 2 Florida-based companies.

Today, Sandy Hook Yachts has 6 locations, and 50+ team members spread throughout New Jersey and the West Coast of Florida. The company represents some of the industry's leading brands with Sabre, Back Cove, Regal, Southport, Sailfish, and Sea Fox.





McMichael YACHT YARDS & BROKERS



Howard McMichael
Founder in 1935



Steve Leicht
President



A NORTHEAST BOATING LEGACY

On the shores of New Rochelle in 1935, Howard and Jacqueline McMichael started something simple: a bit of fuel, a few provisions, and friendly service for the local yacht club. What began as a small dockside business would grow, generation by generation, into one of the most recognised names in East Coast boating.

Nearly 90 years later, McMichael Yacht Yards & Brokers is still family-run, serving boaters with the same passion and welcoming spirit. Only now, the company operates multiple locations, represents some of the world's leading yacht brands, and runs two full-service yards in Mamaroneck, New York.

The company's story is one of quiet evolution. When Howard Jr. stepped in during the 1960s, McMichael was al-



ready growing. The business expanded into yacht brokerage and technical services, working closely with boat owners who wanted more than just storage—they wanted trusted partners to help them maintain and enjoy their boats to the fullest.

Today, third-generation owner Steve Leicht is at the helm. And while the tools and the boats have certainly changed, McMichael's core values have not. The team still believes in good service, clear communication, and a true love of boating.

REAL EXPERTISE, PERSONAL APPROACH

McMichael has sales offices in Mamaroneck, Newport, and Huntington—boating towns that keep the team connected to the pulse of the Northeast's cruising and racing communities. Additionally, McMichael operates two yards in Mamaroneck, offering a full range of services for yachts up to 50 feet in length. Whether the facility you visit, you're in the hands of seasoned professionals, many of whom are boaters and racers themselves.

The company has not only partnered with other yards across the country to service customers' boats but has also recently launched a mobile marine service that brings expert technicians directly to clients, whether their boats are docked locally or moored in a nearby harbour.

Racing has also played a strong role in McMichael's story. The company regularly outfits boats for the Newport Bermuda Race and has become a trusted name for those preparing for offshore competition. It's just another way McMichael continues to evolve—without ever losing sight of what matters most: being there for the boater.

INTRODUCING MAREX TO THE NORTHEAST

This year, a new name has joined McMichael's lineup: Marex Boats. For Steve Leicht, it was about finding a brand that truly meets the evolving needs of his clients.

"The market for powerboats in the Northeast is evolving," he says. "Every Marex brings family friendliness, exceptional seaworthiness, excellent build quality, and contemporary design. It's exactly what our customers are looking for."

With the Marex Boats soon to be on display at McMichael's Mamaroneck yard, local boaters will have their first opportunity to experience the award-winning comfort and clever Scandinavian design up close.

DUTCH DEALER

BOARNSTREAM & MAREX: A 50-Year Partnership





SINCE 1964, BOARNSTREAM HAS GROWN INTO A LEADING DUTCH YACHT BUILDER SPECIALIZING IN LUXURY YACHTS AND PLEASURE CRAFT. WITH A FOCUS ON QUALITY, DESIGN, AND INNOVATION, BOARNSTREAM NOT ONLY DELIVERS EXCEPTIONAL MOTOR YACHTS BUT ALSO BECAME ONE OF THE FIRST MAREX DEALERS OUTSIDE OF NORWAY.



De beste in hun klasse!

Met te bewijzen dat de beste boten afkomstig zijn uit Noorwegen, een land met een rijke maritieme traditie en waar als gevolg van soms bizarre weersomstandigheden vaak het uiterste van het schip gevraagd wordt. Deze schepen bieden u een ongeëvenaarde combinatie van kwaliteit, veiligheid en comfort. Gebouwd volgens de strenge voorstanders van Det Norske Veritas. Ideale schepen om uw vakantie en weekenden mee door te brengen, of het u om twee uur te zijn. Uitzonderlijk leverbaar met betrouwbare dieselmotoren voor zorgeloos en goedkoop varen. Wilt u meer weten over een bepaald type? Vraag dan vrijblijvend ons documentatie materiaal aan, of nog beter komt u het schip bekijken in onze permanent geopende showrooms.

Noorse kwaliteit, veiligheid en comfort

HISWA: Europeehat, stand 89

RIGOR 27, 8,20x3,67x1,50 m, Ceptus 4000 hp. Dit model is uitsluitend beschikbaar op afspraak. Nu ook met Airtronic leverbaar.

JODA FAMILY 3100, 8,20x2,75x1,80 m. Moderne gepolijste aluminium achterschip.

MARIX 32, 10,00x3,50x1,70 m. Met rijkzijdige motor of dieselmotor, ook onder de motordekkingen varen mogelijk.

JODA 3000, 7,50x2,80x1,80 m. Een uitzonderlijk geschikt voor jachtwedstrijden.

MARIX 21 FLEXI, 6,40x2,50x1,60 m. De meest flexibele motor of diesel.

SCAND 20 CLASSIC, 6,20x2,80x1,60 m. Een zeer aantrekkelijk type schipgebruik.

SCAND 20 BALTIC, 6,20x2,80x1,60 m. Pruisenrij motorbuis met inascherm (Okt. n. 22)

- Inruil huidige schip beschikbaar
- Jachtwedstrijden in 't Friese meereengebied
- Regelmatig mooie occasions
- In 't vaarsizoen ook in de weekenden geproped
- Inruim, hartje Friesland, slechts 1,5 uur van Amsterdam

Speels in optiegatters!

DE BOARNSTREAM

Stuurpunt: Jachthaven Fokke, Kosterhoef 116 (aansluitend)
Jachthaven v.d. Noord, Oertrand

Located on the corner of the southwest bank of the small river Boorne where it crosses the Prinses Margrietkanaal, Boarnstream started as a family-run business. Founders Henk and Douwe Hokwerda, originally from a farming background, officially launched the shipyard in 1964 after years of refurbishing boats. Inspired by their love for water and craftsmanship, they transitioned from farming to yacht building, laying the foundation for the company's future success.

Boarnstream's journey reflects innovation, dedication, and a passion for excellence. As the world constantly changed, the company not only had to produce its own steel boats but also continuously seek new opportunities. The 70th was a period of economic turbulence. In 1971, the yard purchased a fiberglass hull from Broom in England, marking the beginning of its expansion.

A NEW CHAPTER WITH FIBERGLASS BOATS

Shortly after, the yard also started exploring international markets and began importing more fiberglass boats. In 1972, founder Henk Hokwerda attended a trade fair in Stockholm, where he discovered Norwegian fiberglass boats. It turned out to be a smart decision, as



De grootste keus in:
Noorse spitsgatkruisers

Kwaliteitsschepen—zowel wat betreft afwerking als vaareigenschappen. Uitsluitend leverbaar met betrouwbare dieselmotoren voor zorgeloos en goedkoop varen. Nazorg en service zoals u die mag verwachten van de Boarnstreamwerf. Alle modellen zijn in onze showroom te bezichtigen. Vraag vrijblijvend kleurenfolder en prijslijst.



Marex 32 Alm. 10,00 x 3,30 x 1,00 m 6/7 kooien ▲
Gew. 3000 kg 125 PK/91kW Cock in Seizaan- uitvoering



River 27 Alm. 8,20 x 3,05 x 0,90 m 8 kooien Gew. 4000 kg ▲
47 PK/35 kW Nu met nieuwe pantry- uitvoering.



Marex 24 Sun Cab Alm. 7,40 x 2,54 x 0,70 m 4 kooien
Gew. 1900 kg 25 PK/17 kW Nieuwe uitvoering ▼



Marex DC 2300 Alm. 6,71 x 2,63 m
4 kooien Gew. 1500 kg 140 PK ▼



Harbo 22 Alm. 6,80 x 2,45 x 0,87 m
3/4 kooien Gew. 1700 kg 20 PK/15 kW ▼



River 25 NIEUW
Alm. 7,70 x 2,67 x 0,80 m
5 kooien
Gew. 3000 kg
47 PK/35 kW

PERMANENTE SHOW
Kopen tegen de laagste prijs van het jaar. Maak nu uw keuze voor de toekomst. Het Boarnstream Yachting heeft een uitgebreide service van advies en onderhoud. Het Boarnstream Yachting heeft een uitgebreide service van advies en onderhoud. Het Boarnstream Yachting heeft een uitgebreide service van advies en onderhoud.

Jachtcentrum DE BOARNSTREAM Spits in Spitsgetters
Wijtingerwei 11-13 IJnsaum (Fr.)
Tel. 05660-1435 en 1784



the economic tide shifted in 1973. The oil crisis and the Club of Rome’s alarming report on the state of the climate led to major changes. Demand for steel boats declined while fiberglass boats gained popularity. Importing this new type of boat was a strategic move for Boarnstream, creating both work opportunities and a growing market for fiberglass motorboats—an opportunity that the company quickly seized.

“At the fair in Sweden, I saw interesting boats that we might be able to import. And already in 1973, the first Marex arrived in the Netherlands”, says Henk Hokwerda.

Boarnstream Yachting has been a Marex dealer since the early years of Norwegian production. The very first Marex models, including the 24 Sun Cab, 32 Friendship, DC 2300, and 21 Flexi, were prominently displayed in Boarnstream’s showrooms. These fiberglass boats were revolutionary at the time and were constructed according to the world’s leading accreditation registrar and classification, “Det Norske Veritas,” ensuring top-notch safety and quality for customers.

Boarnstream operated two showrooms—one in Jirnsaum, the heart of Friesland, and another in Oude Weter-

ing, in the Randstad—housing one of the largest choices of Norwegian boats at that time. Potential customers could explore and have sea trials of the latest Marex model range. Very quickly, Marex Boats gained recognition among those seeking elegant, functional, reliable, and high-quality Norwegian fiberglass vessels in the Netherlands.

Boarnstream actively promoted Marex Boats at prestigious boating events such as HISWA, further solidifying Marex’s reputation in the Dutch market. This collaboration helped introduce innovative motor yachts to the Netherlands in the 1970s and 1980s, strengthening Marex’s influence in the region.

The partnership between Boarnstream Yachting and Marex developed into a long-lasting business relationship, built on shared values. Both family-owned companies were driven by a passion for craftsmanship, innovation, and a strong sense of togetherness. Over the past five decades, Boarnstream has continued to represent Marex, offering the latest models and a full range of after-sales services. Today, Boarnstream’s facilities include a marina and 7,000 m² with production and refit halls, covered winter storage, and fixed boathouses.



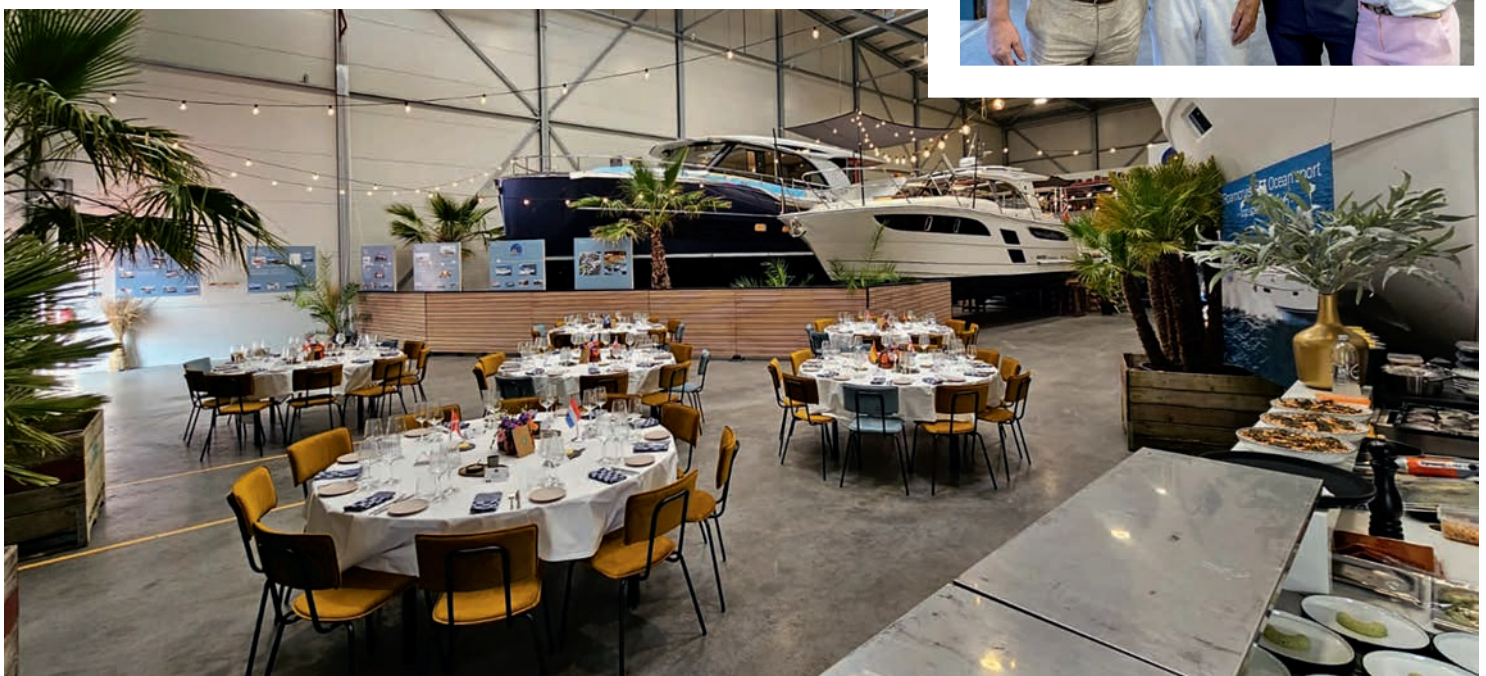
BOARNSTREAM 60 YEARS ANNIVERSARY

In October 2023, the Boarnstream sales team visited the Marex factory in Lithuania to celebrate Marex's 50th anniversary, highlighting the enduring partnership between the two companies. In July 2024, Espen and Thomas Aalrud visited the celebration dedicated to Boarnstream's 60th anniversary. Wies Hokwerda, the second-generation owner, reflected on the company's legacy:

"In 1964, my father, Henk Hokwerda, founded Boarnstream shipyard with a clear vision—he wanted to build boats. When he received the HISWA Excellence Award in 2010 (presented by HISWA, the

Dutch Trade Association for Watersports and Recreation), he said that he wanted to be remembered as someone who left behind a strong company that builds timeless, high-quality products.

Now, more than a decade into my leadership, I can proudly say that my father's wish has come true. Boarnstream has grown into a thriving international company, delivering over 1200 yachts since its founding. It is a place where customers love to visit and where people enjoy working. I am deeply grateful to celebrate this milestone with so many, and even more so that my father is here to witness it."





SET NEW EXPECTATIONS

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12"

SLEEKER



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inside & out

FASTER



Lightning quick
user experience

SMARTER



Advanced
angling

FACTORY



THE MAREX FACTORY



MAREX BOATS IS KNOWN AS ONE OF THE MOST FORWARD-THINKING BOATBUILDERS IN EUROPE. AFTER MOVING ITS PRODUCTION FROM NORWAY TO LITHUANIA IN 2001, THE COMPANY HAS CONTINUOUSLY EXPANDED.

OVERVIEW

What started with a 3,000 sqm space in 2004 has grown into a sprawling shipyard, now covering 28,000 sqm. It includes modern production halls, warehousing, administrative offices, and a test pool centre. The factory builds up to 150 boats a year and with recent investments, it's gearing up to produce even larger models.

At the helm of the Lithuanian operations is Saulius Pajarskas, co-owner and general manager who oversees a skilled team of about 400 professionals.



MOULDING PRODUCTION AND MATERIAL CHOICES

Building a Marex boat is an incredibly detailed process, requiring thousands of hours and more than 3,000 documented steps for each vessel. The first process is the lamination. First comes the plug, shaped from design drawings. “From the plug, we make a form which is also called the mould. Every part needs its own mould and a typical Marex boat has more than 100 of those parts,” explains Saulius Pajarskas.

Marex puts a lot of thought into material selection and efficiency. Fibreglass adds strength when combined with resin, but too much resin just adds unnecessary weight and no strength. That’s why each part is carefully calculated for the right fibre-to-resin ratio. To ensure consistent quality, reinforcements are cut using CNC machines or specialised templates. There’s no room for error.

Instead of traditional fibreglass mats, Marex uses multiaxial mats where the layers of fibreglass are stitched and knitted together in different directions. They’re stronger, lighter, and more durable, though more expensive.

THE POWER OF VACUUM INFUSION

To build stronger, lighter boats, Marex uses a high-end lamination process called **Vacuum Infusion**. This method draws resin through layers of fibreglass using vacuum pressure. Compared to the hand-laid method, where resin is

applied manually with rollers, Vacuum Infusion produces more consistent, bubble-free results.

“There are a lot of lamination techniques, but at Marex we mostly use the Vacuum Infusion method,” comments Saulius. “Vacuum Infusion secures a greater quality without unpleasant surprises, and you can build a lighter boat, but without loss of strength. You’ll never get bladders in the hull (osmosis) or bubble cracks in the plastic parts. It’s a very expensive method, but it’s also really advantageous. For customers, it means no problems in the future and faster boats with better fuel efficiency. It’s a complex process that requires a lot of knowledge and practical experience — only experienced workers with more than 10 years at Marex are allowed to do this kind of work.”

Once parts are laminated, they’re cured under tightly controlled temperature and humidity conditions. This is extremely important for the manufacturing of high-quality composites. Changing just a single component can provoke unknown chemical consequences for another component. All processes and conditions are written down and saved for traceability in case of reactions of materials or parts.

Finally, all parts need the cutting of excess material and sanded and polished. “We call this process the decoration stage”, explains Saulius. “Many edges need painting, and all these processes



take the same amount of time and labour as the moulding itself!”

THE ART OF ASSEMBLY

Once the hull and deck are finished, the boat comes to life. Engines are installed, tanks are fitted, and the hand-crafted wooden interiors take shape. Then the teak deck is glued down and follows the installation of stainless-steel rails, anchor winches, bow thrusters, sleeping compartments, toilets, galley appliances, and navigation electronics.

The last big step is adding the hard-top roof and Marex’s signature canopy system. Marex has trained and implemented lean production principles for 18 years and will continue to do so.

FACTORY



To keep everything running smoothly, Marex relies on a powerful ERP (Enterprise Resource Planning) system called **Monitor G5**. “This is a type of software that is used to manage all our operations, boat construction, incoming orders, stock purchase storage, calculating the workforce, administrate suppliers and accounting routine”, explains Pajarskas. “Just imagine, we have more than 300 suppliers, 20,000 different components for the boat itself, and the production and registered over 3,000 different operations on every single boat. Even the screws are accounted for on the boat. It is very hard to implement such a system and keep it updated, but now we have total control and detailed overviews”.

Before the deck is sealed onto the hull, a moment the Marex team calls

“**The Marriage**”, everything from wiring and plumbing to kitchen appliances is double-checked. With just 2–3 millimetres of tolerance, the alignment must be perfect. This is where experience really matters.

POWERED BY PEOPLE

Marex Boats is more than just a set of cutting-edge technologies or processes; it results from teamwork, dedication, and craftsmanship. On average, it takes years for a newcomer to become an independent boat builder at Marex. “Marex is built by professionals for families who want quality and safety,” says Saulius. “Our people are our strength.” It’s no surprise that Marex is ranked among the top 10 most desirable employers in the Baltics.

NEW HORIZONS

In the coming years, Marex Boats are actively preparing to expand its production and launch a bigger model. The new 10,000 m² facility will add to the existing 28,000 m² production space. It will be equipped with advanced manufacturing technologies, including robot-

ics and process automation, to ensure precision and efficiency in production. The facility will also be powered by renewable energy sources, including solar and geothermal systems, with over 50% of its energy projected to come from renewables.



FRENCH DEALER

MERVEILLE NAUTIC AND NICOLAS CANTENOT: A PASSION FOR LUXURY AND THE SEA





SINCE 2023, MERVEILLE NAUTIC IS MAREX EXCLUSIVE DISTRIBUTOR IN FRANCE AND MONACO.

After graduating from business school, Nicolas Cantenot built a distinguished career spanning 25 years in management roles at France's most iconic fashion houses: Dior, Guerlain and Hermès.

But he has always had a deep-rooted passion for the sea.

As a child, Nicolas spent his afternoons sailing with his father.

Later, his military service was passed in the French Navy as an Officer of the Watch, which allowed him to explore many of the world's seas. Throughout his life, he owned motor and sailing boats like the classic beauty Margilic.

In 2022, Nicolas took a bold step to merge his professional expertise with his personal passion by becoming a boat importer. That perfectly combines his love for luxury and the sea.

Nicolas, how has your luxury industry experience shaped your new journey in boating?

Know-how and excellence are the order of the day in the most respectable fashion houses. You must develop a genuine sense of service to satisfy a demanding clientele. That's why I think the creation of Merveille Nautic is an extension of it: we distribute exceptional boats, and Marex Boats are a perfect example.

We brought an approach from the luxury markets into the yachting sector, treating each boat as an authentic work of art, each cruise as a unique experience, each customer as an ambassador, and each team member as a treasure. In just two years, Merveille Nautic has gained its reputation and legitimacy on the French market.

What inspired you to be a Marex dealer?

I discovered the brand a few years ago while leafing through boating magazines. After visiting Marex stand at Cannes 2021, the quality, ingenuity, and habitability of these boats immediately





Foto: © Kirk Fisher / Shutterstock.com

blew me away. And I understood why they were so fantastic: Marex boats are designed and built by boaters for boaters. Each model is an improvement on the previous one. When Espen and Thomas contacted me to distribute the brand in France and Monaco, I immediately jumped at the opportunity.

My 25 years with Dior and Hermes have sharpened my senses and given me a taste for beauty. Excellence in craftsmanship and performance, but also human relations are all values I fully share with the entire Marex family.

Can you tell us more about your team?

I've put together a team of top-level experts: our Sales Director Bruno Kairet is an acclaimed professional who has been working in the yachting industry for 30 years. Sandra Jaudel is a former journalist who manages all communications. We also have financial and yard partners. A real task force!

We're based in Port Grimaud, a unique lakeside town near Saint-Tropez. It's a little corner of paradise for yachtsmen, where you can moor your boat next to your house.

Looking ahead, what are your plans for your dealership of Marex?

We're looking for a showroom in the Saint-Tropez or Cannes area to display the full range and provide our own maintenance and repairs of the boats. We will also strengthen our 'pontoon service' for the customers such as launching, shopping, cleaning, or hiring out water toys. We also focus on developing our network of distributors.

If you could give one piece of advice to someone entering out the yachting industry, what would it be?

I'd give two! Sail regularly yourself, because who better than a boater to experiment, test and therefore respond effectively to the needs of another boater?

And having understood that this requires a quasi-permanent presence. Working in the nautical industry is a dream, of course. But it's also very demanding — especially during boat shows — and very time-consuming, as we often have to work 7 days a week, whatever the season, and especially during the traditional holiday periods. This inevitably has an impact on family life. Personally, I've found a solution: my wife works with me!





Marex Boats & Volvo Penta

A Continuous and Strong Partnership

Innovations and good partnerships are key factors to success. Ever since the famous B1 was constructed by Edvard Hubendick at Sköfde Foundry in 1907 – to today's **innovative high-tech marine products, quality and efficiency** has always been our guiding principles. Engines with outstanding overall performance, yet quiet and smooth-running. In addition, the fuel economy is world-class. **Together we will achieve new successes in the future.**



Foto: © Boris Stroujko / Shutterstock.com

MERVEILLE NAUTIC EST DEPUIS 2023 LE DISTRIBUTEUR EXCLUSIF DE MAREX EN FRANCE ET À MONACO.

Après des études en école de commerce, Nicolas Cantenot a travaillé pendant 25 ans dans des postes de direction au sein des plus grandes maisons françaises: Dior, Guerlain puis Hermès.

Il a par ailleurs toujours eu une authentique passion pour la mer. Enfant, il naviguait avec son père tous les jours après l'école.

Adolescent, il a choisi d'effectuer son service militaire dans la Marine Nationale où il était Officier de Quart, ce qui lui a donné l'occasion d'explorer la plupart des mers du globe.

Puis, tout au long de sa vie, il a toujours été propriétaire de bateaux, aussi bien à voile — comme Margilic, un superbe classique — qu'à moteur.

En 2022, Nicolas fait le pari de réunir son expertise professionnelle et sa passion personnelle en devenant importateur de bateaux.

Il allie ainsi son amour pour les biens d'exception et la mer.

Nicolas, en quoi votre expérience dans l'univers du luxe a-t-elle influencé votre reconversion dans le nautisme ?

J'ai évolué dans un univers où le savoir-faire et l'excellence sont de rigueur, et s'accompagnent d'un authentique sens du service pour satisfaire une clientèle très exigeante.

Loin d'être une rupture dans mon parcours, la création de Merveille Nautic il y a deux ans et demi en est un prolongement : nous distribuons des bateaux d'exception, Marex en est le parfait exemple.

Mon approche du secteur de la plaisance s'inspire très largement des codes utilisés dans l'industrie du luxe : considérer chaque bateau comme une œuvre d'art authentique, chaque croisière comme une expérience unique, chaque client comme un ambassadeur et chaque membre de l'équipe comme un trésor. C'est ainsi qu'en deux ans, Merveille Nautic a acquis sa notoriété et sa légitimité sur le marché français.





Pourquoi avez-vous choisi de distribuer Marex ?

J'ai découvert la marque il y a quelques années en feuilletant des magazines de nautisme. Je suis allé sur le stand Marex à Cannes en 2021. J'ai tout de suite été bluffé par la qualité, l'ingéniosité et l'habitabilité de ces bateaux. Et j'ai compris pourquoi ils étaient si fantastiques : les Marex sont pensés et construits par des marins, pour des marins. Chaque modèle lancé est amélioré par rapport au précédent.

Lorsqu'Espen et Thomas m'ont contacté pour distribuer la marque en France et à Monaco, j'ai immédiatement saisi l'opportunité.

Mes 25 ans dans l'industrie du luxe ont aiguisé mes sens et m'ont donné le goût du beau et de l'exceptionnel. Excellence dans le savoir-faire, perfection dans les performances, élégance dans

les relations humaines, sont autant de valeurs que je partage pleinement avec l'ensemble de la famille Marex.

Pouvez-vous nous parler de votre équipe ?

J'ai constitué une équipe d'experts de haut niveau : Bruno Kairet travaille depuis 30 ans dans le nautisme et est un professionnel unanimement reconnu et salué, Sandra Jaudel est une ancienne journaliste et gère toute la partie communication. Nous avons également des chantiers et des partenaires financiers. Une véritable task force !

Nous sommes installés à Port Grimaud, une cité lacustre quasi unique au monde dans la baie de Saint-Tropez. C'est un petit coin de paradis pour les plaisanciers, où chacun peut amarrer son bateau au pied de sa maison.

Quels sont vos projets concernant votre partenariat avec Marex ?

Nous sommes à la recherche d'un chantier naval doté d'un showroom pour présenter toute la gamme de bateaux et assurer nous-mêmes l'entretien et la réparation des bateaux.

Nous allons également renforcer notre « service ponton » afin que nos clients profitent de leur bateau sans avoir à se soucier de la mise à l'eau, des courses, du ménage ou de la location des jouets nautiques.

Nous souhaitons également continuer à développer notre réseau de distributeurs.

Si vous deviez donner un conseil à quelqu'un qui se lance dans l'industrie du yachting, quel serait-il ?

J'en donnerais deux ! Naviguer soi-même régulièrement, car qui mieux qu'un marin peut expérimenter, éprouver et donc répondre efficacement aux besoins d'un autre marin ?

Et avoir bien intégré que cela demande une présence quasi-permanente. Travailler dans l'industrie nautique, ça fait rêver, bien sûr. Mais c'est aussi très éprouvant — notamment pendant les salons — et très prenant puisque nous sommes souvent amenés à travailler 7 jours sur 7, quelques-soient les saisons, et surtout pendant les vacances. La vie de famille est donc forcément impactée. Personnellement, j'ai trouvé la solution : ma femme travaille avec moi !



BEHIND THE BUILD

WHAT YOU DON'T SEE

Behind every Marex lies a meticulously coordinated process where no detail is too small to escape inspection. Because at Marex, safety and comfort aren't just features—they're the result of obsessive testing. "Boat building is complex," says Saulius Pajarskas, General Manager of Marex Boats in Lithuania, "but testing is just as important as construction itself. We don't take shortcuts—every boat goes through a rigorous system of checks from start to finish."

The testing process at Marex is divided into five major stages. It begins

on the production floor, moves through pre-launch inspections routine and an on-water sea trial. Then it continues with the in-house rain simulator known as "the shower", and ends with a final full check before delivery. After transporting to the dealer, we implemented an additional check.

A LONG LIST OF THE CHECKS

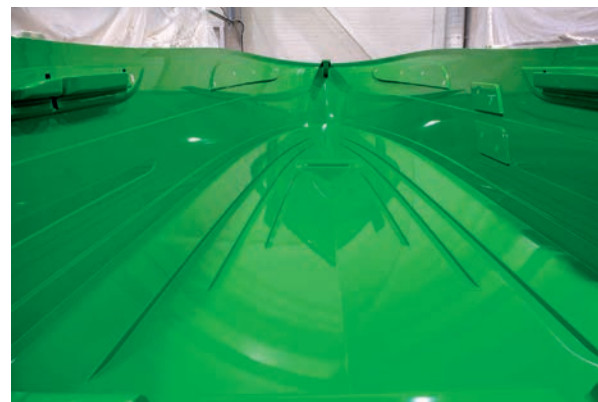
From the very first moment, every part of the boat, especially the handmade fiberglass components, is inspected for strength, shape, and weight toler-

ance. This is done both before and after assembly. "Our goal is to maintain full control over each hull throughout every phase: moulding, pre-assembly, and final fit-out," Saulius explains.

After structural components are in place, a skilled electrical engineer takes over. Every single installed device, connection, and cable is tested — part of a checklist with over 160 points specifically for the electrical systems.

"We use compressed air to pressure-test the fuel and LPG systems,"





Saulius adds. “Only if everything holds tight, we move forward. Even the smallest leak is unacceptable.”

All data, including test readings, calibrations, and visual inspections, are documented in the boat’s history file, along with hundreds of photos. This includes tank filling and instrument calibration, ensuring all readings are accurate and trustworthy.

Before every Marex meets the water, the team runs every onboard system, just like an owner would. Air conditioning, heating, kitchen appliances, lighting, charging systems, freshwater pumps, toilets, shore power and the engine are all switched on and monitored.

Cabinets and furniture are checked for alignment. Windows, sunroofs, doors, and the canopy system are opened and closed. The team goes over textiles and stainless steel with a fine-tooth comb to catch the slightest defect.

SEA TRIAL AND SHOWER DAY

Once all systems are confirmed, the boat moves to open water for a full-day sea trial. This stage is one of Marex trademarks—something rarely done to such an extent in serial boat production. The boat’s performance is measured under different loads—first with empty tanks, then with full ones for accurate



speed and fuel consumption testing. Every piece of equipment is activated, from thrusters to generators, and data is gathered on speed, weight, engine behaviour, and the anchor system.

“It’s time-consuming,” Saulius admits. “But it means we can deliver a fully tested and calibrated boat—not something the dealer needs to ‘figure out’ later. It’s also a safety question.”

After the sea trial, the boat is rolled into a special hangar where... it rains.

Literally! Marex has built a dedicated station called “the shower” that simulates heavy rainfall for at least three hours. High-pressure water hits the hull, windows and hatches from all angles, revealing any potential leaks. Outdoor storage boxes are filled to ensure drainage, and the boat is inspected from top to bottom. Nothing is left to chance.

FINAL TOUCHES

After “the shower”, the Marex team gives the boat a deep clean. Protective films are peeled away, and every surface, both inside and outside, is carefully rechecked. Each boat leaves the factory with a detailed owner’s manual, often more than 100 pages long. It includes technical documentation, calibration data, and hundreds of images to guide the owner through every system onboard. “Only then,” Saulius says with a smile, “do we wrap her up, say goodbye, and wish the new owners unforgettable adventures at sea.”



Cenk Efe has dedicated his adult life to the maritime industry. Following in the footsteps of his father and brothers, he joined the Navy immediately after completing his schooling.

Later, he seized the opportunity to relocate to Mallorca, where he currently serves as the Managing Director of Mallorca Marine Group, formerly known as Baxter Marine. In 2024, Mallorca Marine Group celebrated its 30th anniversary, marking three decades of excellence in yacht sales, charter, maintenance, and mooring services.



MALLORCA

CENK EFE



MARINE GROUP

You've had a fascinating journey, from serving in the Navy to managing superyachts and eventually leading Mallorca Marine Group. Can you share the key moments in your career that shaped your path?

My career has been defined by two key phases: the first was spent "onboard," working as a crew member from an early age until my 30s, and the second transitioned to "onshore" yacht business ownership. I had the

privilege of serving on the 136-meter superyacht M/Y "Savarona," working under the legendary Captain Richard Cookson. And on the 47m Lürssen M/Y "Maalana" under Captain Heiko Von Pritwitz sailing over 100,000 nautical miles worldwide. Those experiences provided an invaluable foundation in international yachting, discipline, and industry best practices, all of which I have carried into my business.

DEALER'S PORTRAIT



As I moved into land-based operations, I was fortunate to be supported by Tony and Margaret Whittaker, the owners of Pearl Yachts and many other successful businesses who entrusted me with managing their yacht and the businesses in Mallorca. That opportunity paved the way for my transition from a captain to a business leader, shaping the future of what is now Mallorca Marine Group. We lost them both recently, and while we mourn their loss, we also celebrate the beautiful memories.



Mallorca Marine Group is built on the legacy of Baxter Marine, a long-standing name in Puerto Portals. What led to the rebranding, and how does it reflect your vision for the company?

Over the years, we expanded our reach with Mallorca Charter Point and Palma Sea School before acquiring Baxter Marine, a respected name in Puerto Portals. Today, these entities have been unified under Mallorca Marine Group, a company that benefits from over 30 years of experience in the nautical industry.

Our mission has always been clear: to work with the highest-quality brands and provide comprehensive yacht ser-

vices. From yacht sales and after-sales support to mooring rentals and sales, yacht management, and charter operations, our company has become a trusted resource for yacht owners in the Balearic Islands and beyond. This is the setting we proudly offer our Marex clientele in Mallorca.

The Balearic Islands are a dream destination for many, with Puerto Portals Marina renowned as a premier hub for yachting. Does this prestigious location help attract customers to your business?

Puerto Portals has been the heart of our operations for decades. With its

prime location in Southwest Mallorca, the marina offers unbeatable access to stunning beaches, luxury restaurants, and Palma's international airport. It attracts experienced yachtsmen who demand professionalism and expertise, which has allowed us to build a loyal client base over the years.

Our presence in the same office for 30 years has only strengthened our reputation, making us a key part of the Puerto Portals yachting community. This consistency, coupled with our industry knowledge, ensures that we remain a leading force in the region.



How did your relationship with Marex Boats begin, and what inspired you to become a brand dealer in Mallorca?

Mallorca Marine Group's dedication to working with the best brands led us to partner with Marex Boats, renowned for its award-winning designs and exceptional craftsmanship. My colleague Ben Toogood, who already had a strong relationship with Marex when he joined our team in 2024, further reinforced this collaboration.

Marex boats align perfectly with the demands of the Mallorca market, offering versatility, superior build quality, and an ideal balance of luxury and practicality.

Becoming a dealer for the brand was a natural choice, further strengthening our portfolio and enhancing what we offer to our clients.

Mallorca Marine Group offers various services, from yacht sales and maintenance to charters. Which of these services are seeing the most growth, and why?

Mallorca Marine Group's focus has been on offering clients a one-stop destination. We are seeing notable growth in our sales and charter departments.

Mallorca Marine Group is more than just a business—it results from a lifelong dedication to yachting. My time at sea,

my experiences managing and selling yachts, and my work with the most respected names in the industry have all shaped the company into what it is today.

As we look to the future, we focus on delivering excellence, innovation, and a seamless yachting experience for our clients. With a solid foundation and a clear vision, Mallorca Marine Group will continue to thrive as a leader in the Balearic yachting industry, offering expertise beyond service—a passion turned into a legacy.

IONIAN MAGIC

CRUISING GREECE WITH MAREX

WITH CALM SEAS, EMERALD WATERS, SHORT DISTANCES, AND A GREAT MIX OF NATURE AND LOCAL CULTURE, THE IONIAN ISLANDS FEEL LIKE A PLACE WHERE EVERYTHING SLOWS DOWN. SITTING OFF THE WEST COAST OF GREECE, THESE SEVEN GREEN ISLANDS ARE PERFECT FOR A RELAXING BOAT TRIP, ESPECIALLY FOR FAMILIES.

Foto: © Georgios Tsihitis / Shutterstock.com



DAY 1: LEFKADA



Foto: © Max Topchil / Shutterstock.com

Gateway to the Ionian

Lefkada, with its colourful old town and easy access from the mainland, is the ideal starting point for an Ionian cruise. At the edge of town, the **Agia Mavra fortress** stands guard over the entrance to the **Lefkada Canal**. Built in the 14th century and later reinforced by the Venetians, it now marks the beginning of one of the Ionians' most scenic passages.

Cruising south through the canal reveals a softer side of Greece. The rock formations along the way are striking, and the sea shifts in colour from deep jade to



Foto: © Calin Stan / Shutterstock.com

bright electric blue. Just ahead, the lively harbour town of **Nidri** welcomes visitors with its laid-back beaches, family-friendly feel, and a great mix of watersports. Rather than staying in the marina overnight, make a first stop at **Tranquil Bay**, just across from Nidri. It's the perfect place to anchor, relax, and enjoy your first Ionian sunset from the deck.

*Tip: If you have some extra time, take a short hike inland to the **Dimosari Waterfalls**—a cool, shaded spot with freshwater pools tucked into the hills behind Nidri.*

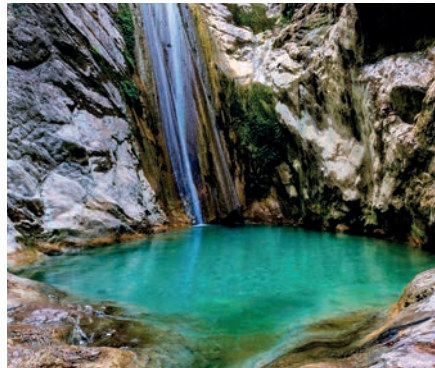


Foto: © gorilaimages / Shutterstock.com

DAY 2: MEGANISI



Foto: © jordeangelovic / Shutterstock.com

Hidden Bays

Just a short cruise from Lefkada lies **Meganisi**, a small green island known for its quiet charm and picturesque villages. Along the way, you'll pass a handful of tiny islets like **Madouri**, **Sparti**, and the legendary **Skorpios**, owned by Aristotle Onassis. Meganisi's northern coast is full of surprises, with **fjord-like coves and hidden bays** carved into the cliffs. It's

easy to find your own peaceful corner of the Ionian here. **Abelaki Bay**, **Balou Bay**, and **Spartochori Cove** are all excellent choices for overnight anchorage, offering both shelter and natural beauty. The villages of **Spartochori** and **Vathy** are worth exploring, with flower-filled lanes, stone houses, and sweeping views of the sea.



Foto: © Milan Gonda / Shutterstock.com



Foto: © Adisa / Shutterstock.com



Foto: © Gail Johnson / Shutterstock.com



Foto: © Adisa / Shutterstock.com

DAY 3: KEFALONIA

Rich heritage

Kefalonia is the largest of the Ionian Islands, boasting rich landscapes, traditional villages, and a dramatic coastline. Along the island's **west coast**, take a walk through the **hilly peninsula of Assos** and explore the ruins of a **Venetian castle** overlooking the bay. The views are stunning, and nearby tavernas serve up traditional Kefalonian dishes worth trying. Just a short cruise and you are in the famous **Myrtos Beach**, known for its dramatic cliffs and bright turquoise waters in Greece.

*Tip: If you're exploring the eastern side of the island, visit the **Drogarati Cave**, filled with towering limestone formations, stalactites, and stalagmites.*

DAY 4: ZAKYNTHOS

Shades of Blue and Golden Sunsets

Sailing into **Zakynthos**, don't miss the **Blue Caves**, where sunlight reflects off the water and lights up the cave walls in glowing shades of blue. Just around the corner, anchor off **Navagio Beach**, also known as Shipwreck Beach, one of Greece's most iconic spots, with its white sand and towering cliffs.



Foto: © Balate Dorin / Shutterstock.com



Foto: © Marcin S / Shutterstock.com

The island is full of **secluded coves and clear-water beaches** ideal for swimming and snorkeling. **Xigia Beach** is a unique stop, famous for its sulfur—and collagen-rich waters—like a natural spa. For a bite and a bit of local life, head to **Agios Nikolaos**, a quiet port town with cozy tavernas and a relaxed vibe.

*Tip: For an unforgettable sunset, take a trip to the **Keri Caves** on the southwest coast. The view from the water, with the cliffs glowing in the evening light, is pure magic.*

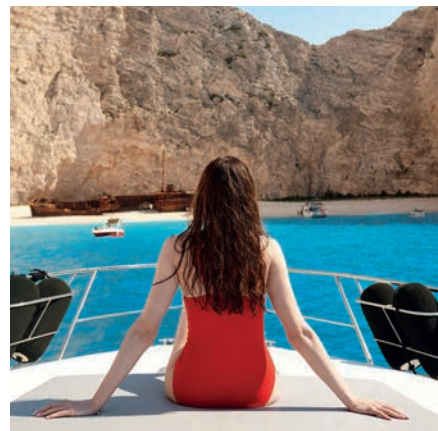


Foto: © kobeza / Shutterstock.com

GREEK DEALER



NORDIC MARINA

Nordic Marina is the official dealer of MAREX Boats in Greece, bringing the essence of the northern boating lifestyle to Mediterranean waters.

Based in **Koropi**, just outside Athens and close to some of the region's most scenic bays, the company offers expert guidance and full access to the MAREX range.



NØRDIC
MARINA

From the versatile **Marex 310** to the luxurious **440 Gourmet Cruiser**, Nordic Marina helps you explore every option. Their knowledgeable team is available at the showroom to answer questions and guide you through the selection process. Alternatively, you can design your ideal MAREX using the **easy-to-use online configurator** on the official website.

To enhance the ownership experience, Nordic Marina also **provides maintenance and after-sales support**, making sure clients are taken care of long after their purchase. The company also offers a **high-quality selection of pre-owned boats** to suit various needs and budgets.

DAY 5-6: ITHAKA



Foto: © Pawel Kazmierczak / Shutterstock.com

Myth Meets Serenity

Steeped in legend and surrounded by natural beauty, **Ithaca** feels both mythical and welcoming. The island's capital, **Vaithy**, reveals traditional homes with a Greek vibe. Just north of Vathi lies **Kioni**, a postcard-perfect village with beautifully preserved houses rising from the sea in a natural amphitheatre shape. The pace here is slower, with **family-run tavernas**, quiet streets, and views that seem made for long, lazy afternoons.

Moving further north, **Frikes** is a charming fishing village renowned for its historic stone windmills, which are illuminated at night and visible from the harborside restaurants—a lovely setting for dinner by the water.

*Tip: For a touch of mythology, visit the **School of Homer** on the hills above Vathi, which is said to be linked to Odysseus himself.*



Foto: © Svetla Momchilova / Shutterstock.com



Foto: © Charlotte Dijkse / Shutterstock.com

DAY 7: KALAMOS



Foto: © Giovanni Rinaldi / Shutterstock.com

Where Pine Meets Sea

Kalamos is a quiet, mountainous island covered with forest that feels like stepping back in time. You can cruise to small settlements like **Port Leone**, a peaceful bay where the remains of an abandoned village offer a glimpse into

the island's history and provide a calm, scenic anchorage. For a different experience, moor at **Episkopi Harbor** and enjoy lunch at the beachside restaurant, then take a walk up to the ruins of a **Venetian castle**, with parts still impressively intact.

Tip: Kalamos is ideal for paddleboarding, swimming, and drifting along pine-lined shores. Don't rush—this is the kind of place where time naturally slows down.



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MARINA YACHT SALES

ANGELO BACCI



Angelo Bacci is the founder and CEO of Marina Yacht Sales, an Italian company specializing in the sale and brokerage of new and used yachts. With over two decades of experience in the nautical industry, Bacci established the company with the aim of providing comprehensive, high-level services encompassing yacht sales, chartering, financial and insurance consultancy, and international management.

Could you tell us about your background and how you came to join the yachting industry? What inspired you to take this career path?

I have always been a passionate salesman with a profound love for the sea. This passion inspired me to merge my sales expertise with my enthusiasm for the maritime world, leading to the creation of Marina Yacht Sales (MYS). Over the years, we've earned a solid international reputation as a trusted company specializing in the sale of new and pre-owned motor yachts.

Establishing MYS was it a passion for the sea, a business vision, or something else?

Founding the company was a natural outcome of my passion for the sea and entrepreneurial spirit. It all began with small steps: collaborating with smaller shipyards and even acquiring a few to provide comprehensive support and refitting services.

Our real breakthrough came with the launch of our online platform, designed to facilitate the buying and selling of motor yachts. This innovation allowed us to expand our reach and establish ourselves as a major player in the market.

You have an impressive list of services, starting from winter storage to some refit works. Can you tell us more about your services?

Today, MYS is known for top-quality service in the motor yachting world. We handle everything—buying, selling, chartering, financial and insurance advice, refitting, and yacht management. With more than 10 offices across Italy, our expert brokers work closely with each client to find the perfect solution. Our goal is simple: to make yachting a smooth, enjoyable, and personalized experience for everyone.



Angelo Bacci, fondatore e CEO di Marina Yacht Sales, è una figura di riferimento nel mondo della nautica italiana. Con più di vent'anni di esperienza, ha trasformato la sua passione per il mare in un'azienda che offre tutto ciò che serve per vivere la nautica a 360 gradi: dalla vendita e noleggio di yacht alla consulenza finanziaria e all'assistenza tecnica, fino alla gestione completa delle imbarcazioni.

Dove nasce la sua passione per il mare e cosa l'ha portata a fondare Marina Yacht Sales?

“Sono sempre stato un venditore appassionato, con un amore profondo per il mare. Questa passione mi ha ispirato ad unire la mia esperienza commerciale con l'entusiasmo per il mondo marittimo, portando alla nascita di Marina Yacht Sales (MYS). Nel tempo, abbiamo costruito una solida reputazione internazionale, specializzandoci nella vendita di yachts nuovi e usati.”

È stato il mare o lo spirito imprenditoriale a spingerla in questa avventura?

“La creazione di MYS è stata il risultato naturale della mia passione per il mare e del mio spirito imprenditoriale. Ho iniziato con collaborazioni con piccoli cantieri e persino acquisizione alcuni per offrire servizi completi, incluso il refitting. La vera svolta è arrivata con il lancio della nostra piattaforma online, che ha reso più semplice la compravendita di barche nuove ed usate e ci ha permesso di espanderci a livello internazionale.”

MYS oggi offre una gamma di servizi impressionante. Ce ne parla?

“Oggi siamo sinonimo di eccellenza nel mondo della nautica a motore. Gestiamo tutto: compravendita, noleggio, consulenze finanziarie e assicurative, refitting e gestione degli yacht. Con oltre 10 uffici in Italia, il nostro team di broker esperti lavora a stretto contatto con i clienti per offrire soluzioni su misura. L'obiettivo è semplice: rendere la nautica un'esperienza piacevole e personalizzata.”

How did you first connect with the Marex team, and what led you to become a Marex Boats dealer?

Our partnership with Marex was born during the Cannes Yachting Festival, where our Head of International Sales, Olga Polzkova, instantly recognized the brand's alignment with the expectations of our discerning Italian clientele.

The response from Italian customers was immediate and enthusiastic. Marex Boats, with their elegant design, meticulous craftsmanship, and smart use of space, embody the Italian taste for excellence. Combining comfort, performance, and attention to detail, these Scandinavian motor yachts have proven to be an ideal choice, particularly for Italian families seeking practicality and sophistication.



What are your goals for the future, both as a dealer and in the industry?

The yachting market comes with its challenges, especially in today's world. Events like the post-COVID era and global tensions have made yacht sales less predictable. Even the most enthusiastic buyers may hesitate before making a big investment.

At MYS, we see these challenges as opportunities. Our top priority is to stay strong in the market, no matter what. We also aim to grow by filling gaps left by competitors, especially in sales and post-sale technical support—something yacht owners need now more than ever.

Our ambition is to deepen our collaboration with Marex by helping to develop new models that meet the evolving needs of our clients. We are also setting our sights on expanding into the market for larger motor yachts, solidifying our position as a leading player in the Italian yachting industry.

With passion, innovation, and an unrelenting commitment to excellence, Marina Yacht Sales is poised to shape the future of motor yachting in Italy and beyond. As we continue this journey with Marex, we invite you to discover the unparalleled beauty of the Italian seas aboard yachts that embody elegance, comfort, and quality. Let's power into the future together!



La partnership con Marex: come è nata e perché è importante?

“La collaborazione con Marex è nata durante il Cannes Yachting Festival. La nostra responsabile delle vendite internazionali, Olga Polozkova, ha subito riconosciuto l’affinità del marchio con le aspettative della clientela italiana. Le imbarcazioni Marex, grazie al loro design elegante, alla lavorazione impeccabile e all’uso intelligente degli spazi, rispecchiano il gusto italiano per l’eccellenza. Sono la scelta ideale per le famiglie che cercano praticità e raffinatezza.”

Quali sono le sue ambizioni per il futuro di MYS?

“Il mercato della nautica non è privo di sfide, ma le vediamo come opportunità. Puntiamo a rafforzare la nostra presenza sul mercato, colmando le lacune lasciate dai competitor, soprattutto nel supporto tecnico post-vendita. Stiamo anche lavorando a stretto contatto con Marex per sviluppare nuovi modelli e ci stiamo espandendo nel segmento dei grandi motoryacht, consolidando la nostra posizione di leader nel settore.”

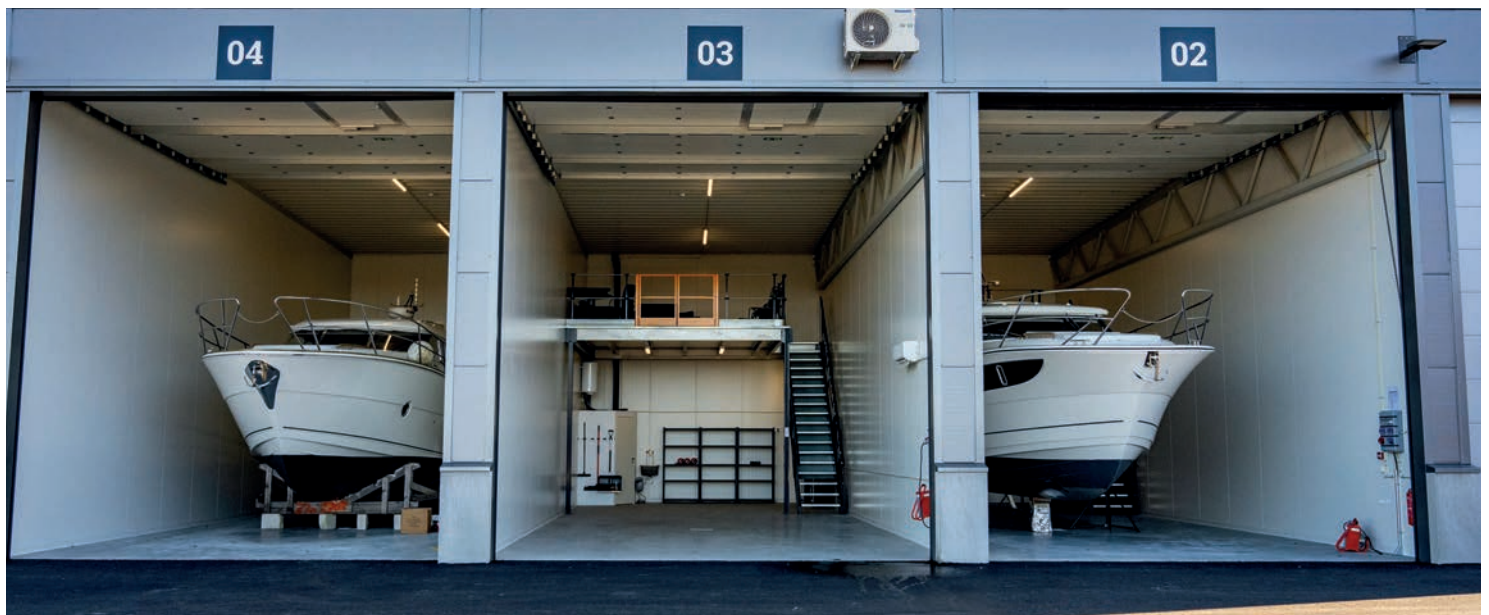
Con una combinazione di passione, innovazione e impegno verso l’eccellenza, Marina Yacht Sales si propone di ridefinire il futuro della nautica a motore in Italia e oltre. E come dice Angelo Bacci: “Scoprite con noi la bellezza ineguagliabile del mare italiano a bordo di yacht che incarnano eleganza, comfort e qualità.”





BOAT GARAGES

NEW SMART INVESTMENT IN NORWAY





Although Marex Boats completely moved its production to Lithuania in 2013, its production former facilities in Norway have remained deeply connected to the maritime industry. Two years ago, the Marex Group launched the Båtgarasjer project on this territory.

HASSETANGEN BOAT CENTER

The coastal region of Southern Norway, near Arendal and Grimstad, has a rich maritime heritage. Since the 1960s, the factory area near the National Park has played a key role in Norwegian boatbuilding, giving rise to several well-known names in the industry, including Marex Boats.

Over time, Marex Group became the sole owner of the 56,000 sqm site complete with its own berths. The former production facilities have since been transformed into Hasseltangen's winter storage and service centre for boats, including maintenance services for Volvo Penta, Yanmar and MerCruiser engines.





BÅTGARASJER CONCEPT

With the growing demand for better boat storage, the Marex Group set out to enhance Hasseltangen Center with the Boat Garages project. This exciting development stands out, mainly because of its prime waterfront location.

“We noticed a growing trend of people renting inland storage units for their boats. However, transporting and handling boats over 30-50 ft long on the road is both challenging and expensive. Our boat garages, located directly by the sea, eliminate the need for road transport. With our 25-ton Sublift and coming soon a 75-ton travel lift, we simply lift the boat and move it straight into the garage”, explains Stian Wesøy, project manager for Båtgarasjer.

For many boat owners, caring for their boat is more than just maintenance—it’s a passion and a way to relax. However, traditional storage facilities often limit access, making it difficult to work on their boats at their convenience. This is why more and more owners are choosing to

Contact Information:



Båtgarasjer (Hasseltangen AS)

Sømsveien 183, 4870 Fevik, Norway
E: Stian@marex.no | erik@marex.no
www.batgarasjer.no

Location

- ▶ Right by the sea in Fevik
- ▶ 5 min to motorway E18
- ▶ 15 min to Grimstad or Arendal
- ▶ 45 min to Kristiansand
- ▶ 3 hr to Oslo

Sections suitable for:

- ▶ Motorboats up to 50 Ft
- ▶ Sailboats
- ▶ Mobile homes & caravans
- ▶ Hobby workshops & storage
- ▶ Small businesses

invest in their own boat garage instead of renting a winter storage spot.

With Båtgarasjer, owners get a private, secure space with 24/7 access, allowing them to maintain their boats on their own terms. It’s all about convenience and independence, giving full control and flexibility year-round.

THE SECTIONS

The first building, completed in early 2024, offers 40 garage sections in two sizes: 13 or 14.8 meters in length, 5.9 meters wide, and 6.2 meters high. With a large electric gate (5.4 meters wide, 5.8 meters high), they can easily fit boats up to 50 feet, including those with a fly-bridge.

Each garage comes ready to use, with multiple power outlets (including 400V), water connections, fire alarms and its own parking space. Owners can customize their space by adding a mezzanine, toilet, kitchen, heating system, or workshop setup to make it even more functional.



“Whether you want to hang kayaks on the wall or set up a cozy coffee corner is entirely up to you,” adds Espen Aalrud, Marex Group.

One big advantage is that each garage has its own oil collector, so owners can legally wash their boats inside while meeting environmental standards. The storage space can also be used for small and medium-sized businesses. As the owner of the unit, you can furnish the storage sections yourself according to your own needs and wishes.

ONGOING TERRITORY UPGRADES

Hasseltangen has gotten a major upgrade, making it even better and safer for boat owners. The old buildings have been refurbished, and the area now features new asphalt, a modern electrical system, and a powerful substation to keep everything running smoothly.

Security is better than ever, with 24/7 video surveillance keeping an eye on all stored boats. Plus, there’s a wide range of on-site services, including engine maintenance, carpentry, plastic workshops, sailmaking, and petrol and diesel fuel stations.

With all these improvements, owning a space here means being part of a fully equipped maritime hub—everything you need, right at your fingertips!

INVESTMENT AND OWNERSHIP

Investing in a boat garage is a smart real estate move, offering both financial stability and long-term savings. As boats grow in size and land transport becomes more expensive, secure indoor storage by the sea is becoming insufficient due to rising property values. Traditional storage facilities often come with high fees and limited security, making ownership a

more cost-effective alternative even with up to 80% financing.

Instead of paying rent, owning a storage unit allows you to build equity in your own property. Over time, this shift from ongoing expenses to a solid investment can lead to substantial financial benefits. Additionally, storage spaces are always in demand, meaning property values are likely to be appreciated. If you no longer need the space, you can sell it at a profit or rent it out at competitive rates.

With boat services, enhanced security, 24/7 access, and lower long-term costs investing in a Hasseltangen Båtgasjer is not just about protecting your boat—it’s a smart, future-proof choice for both boat owners and businesses.



Why Invest in a Boat Garage?

- ▶ Own your storage space instead of renting
- ▶ 24/7 access to maintain your boat
- ▶ Customizable section for convenience
- ▶ Professional services available on-site
- ▶ Future-proof investment in a growing market

NAUTIC LUIS

A Life Dedicated to the Sea

At Nautic Luis, boating is not just a business — it's a legacy. Founded in 1976 by A. Lu s Carrasco, one of the pioneers of the Spanish recreational boating industry, the company was born out of a passion that had begun many years earlier. With over 64 years of accumulated experience, Nautic Luis stands today as a national benchmark in the sale, service, and representation of premium boats.



Based in Empuriabrava, on the stunning Costa Brava, our facilities include more than 2,400 m² of indoor showroom space, where clients can explore a wide range of new boats all year round.

Beyond the boats, our strength lies in our complete and expert service offering. We are an official service center for Volvo Penta, Mercury, and Suzuki, and we offer everything from personalized advice to storage, mechanical services, and full technical support.

Our partnership with Marex Boats began in 1988, with the sale of a Marex 2300 Gambler. It was love at first sea trial. Since then, we have proudly repre-

sented Marex in Spain, drawn to its blend of luxury, craftsmanship, and exceptional seaworthiness. These are boats that are not only beautiful but also designed to perform and last.

Spain is surrounded by three distinct seas: the Mediterranean, the Cantabrian Sea, and the Atlantic Ocean. This diversity of conditions calls for boats that are versatile, robust, and comfortable in any scenario. Marex rises to that challenge like few others, delivering a safe, enjoyable cruising experience whether navigating calm coastal waters or tackling more demanding seas.



SPANISH DEALER



Today, Nautic Luis comprises over 30 passionate professionals, with our headquarters located in Empuriabrava and an office in Palma de Mallorca. What sets us apart is not just our technical expertise, honed over decades and thousands of nautical miles, but also our commitment to honesty, excellence, and fostering long-term relationships.

After nearly 50 years, our philosophy remains unchanged: to offer only the best boats, with the best service, to those who love the sea as much as we do.



MAREX OWNERS' CLUB

AND FIRST RALLY

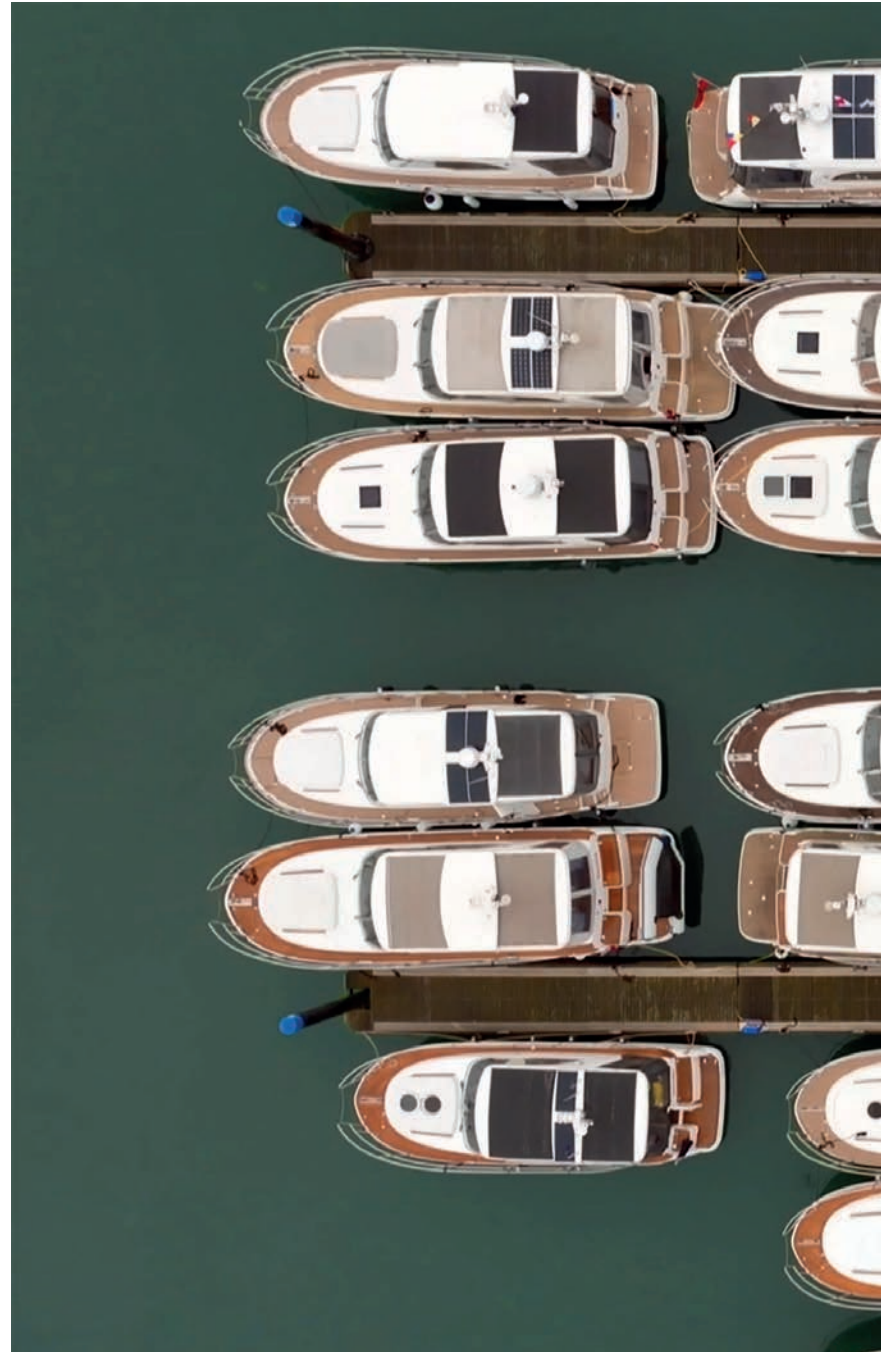


The Marex Owners' Club in the UK began as a casual initiative by Richard Hall. After a chance meeting at the Southampton Boat Show, he decided to bring together Marex boat enthusiasts.

Richard Hall's passion for boating began inland but flourished after moving to the South Coast in the late 1980s. After years away from the water, a holiday in Corsica reignited his love for boating, leading him and his wife Julie to search for the perfect cruiser. With a clear checklist of their future boat, they discovered a 31ft Marex that exceeded all expectations. Today, Richard is a proud 310 Sun Cruiser owner and a key figure in the UK Marex Owners Club, uniting enthusiasts across the country.

Richard, what inspired you to establish the UK Marex Owners' Club?

It was at the initial Boat Show that the idea of starting an Owners Club first came up. My wife and I were sitting on the Marex 310 Sun Cruiser, having our second—or perhaps third or fourth—look, when another gentleman, William, hopped onto the boat. He asked whether we liked it, and we told him we did. He replied, “Good, as I've just bought it.” We spent a long time talking with him about why he chose the 310 and what we liked



about it. We exchanged phone numbers, and as a farewell joke, we said that if I bought one too, there would be two Marex 310s in the country, and we'd have to start an Owners Club.

It seems that joke turned out to be a fateful one. So, what made you choose the 310 SC in the end?

When we were looking to buy a boat, we did thorough research and visited the Southampton Boat Show to “touch and feel the boats.” Boat shows can be overwhelming, with salespeople often eager to pitch, but our experience with Marex and Wessex Marine, led by Guy and David, was refreshingly different. We were welcomed onto the boat, allowed to explore on our own, and could immediately sense the quality without any pressure.



We viewed other boats that day, but we were constantly drawn back to the Marex 310. After a great chat with Guy about availability, we arranged a sea trial with David. Despite a miserable day on the water, the boat felt wonderful. Her quality was evident, but the exceptional service from Wessex Marine has truly stood out over the seven years we've owned it. Having worked in service industries myself, I've never seen such consistently outstanding support.

Could you give us a little insight into the Marex UK Club?

We have an active WhatsApp group where members share questions, updates, modifications, and planned trips. When I bought my boat, I wanted to visit the factory in Lithuania. As Marex didn't offer official tours we arranged a visit for myself and Will (owner of Marex #1 in the UK). We spent a few days in Kaunas, and the tour was fascinating. Seeing the attention to detail and high-quality materials used in building each Marex was reassuring. After the experience, when members mentioned a factory visit in the WhatsApp group, I volunteered to organize it since I knew the area well. I'm sure we'll arrange more visits in the future.

After the factory visits and arranging meet-ups on the water, did you decide that it's time to do something more significant like Marex Rally?

Well, our first official social event was lunch in Poole with six owners! The big push was at the 2023 Southampton Boat Show when the new 310 owners Russ and Sharon asked if the Owners' Club would like to organize a Rally. Admitting I wasn't sure where to start, they kindly offered their experience, having organized several rallies in the past. We decided our first rally would head to the Cowes Yacht Haven. We set a date for next July, and within a few days of announcing it, all 25 berths were filled! By October 1st, every single one was taken—an exciting start!





How did the Rally weekend turn out?

On Friday, we arrived early to welcome the owners, assist with lines, and guide them to their berths. We were allocated block berthing in the northern basin, as a classic yacht rally was underway that weekend. This allowed us to wander along the pontoon and admire the classic yachts.

On Saturday, Russ had organized a private guided tour of the Sir Max Aitken Museum, a hidden treasure in Cowes. The museum's eclectic collection, particularly the naval art and items from Donald Campbell, made for a fascinating afternoon. My personal highlight was a photograph of a helicopter parked on the roof in the early 1970s, after Sir Max had bet his close friend, Tommy Sopwith, that he couldn't land it there.

That afternoon, the real beauty of a rally started to shine through. Owners mingled, compared boat modifications, and met face-to-face after many WhatsApp conversations. It was wonderful to see the friendships forming. To top off the day, we had dinner at the Island Sailing Club, a fantastic venue with a terrace overlooking Cowes Harbour.

The support we receive from Wessex for the Owners Club is also excellent. Guy Adams attended the Rally and kindly provided the drinks for our Gala evening. Wessex always generously gives their time behind the scenes with knowledge and resources to support the Club.



Everyone who attended the rally enjoyed each other's company. What's nice is that Marex owners tend to have a similar outlook on life, come from similar backgrounds, and are sociable. We had a lot of fun together! Putting 50 relative strangers in a room and having them all get along is a rare feat. Owning a Marex was the common thread that ensured we all had a great time, and friendships have been formed because of the club.

What are your aspirations for the Marex Club over the following years?

We would like to see the Marex Club grow its membership, and we now have owners in France, the Netherlands, Lithuania, and South Korea. All are welcome to join the WhatsApp group. We have another Rally planned for July 2025, and possibly a factory visits in the future. However, our primary focus is the sense of community we've maintained. Marex owners seem to be a wonderful group of like-minded people, and we hope to share more experiences together in the future.





LEANGBUKTA MARITIME CENTER



Just 20 minutes from Oslo, in the scenic Asker region near Vettre, you'll find Leangbukta Maritime Centre. The largest boat showroom in Scandinavia, with an impressive 7,000-square-meter space, is a year-round haven for boaters, offering an extensive selection of day cruisers, sailing yachts, houseboats, and top-quality marine equipment.



Marex Boats has made this fantastic location one of its main offices and showrooms. If you're looking for the perfect Marex model, you can explore the entire range in a relaxed and welcoming environment.

ON DISPLAY

Some of the boat shows can be overwhelming: too many people, too little time to really get detailed information on the desired boat. That's why we invite you to have your Marex experience in a peaceful and friendly environment. At Leangbukta, you can take your time, compare different models, and chat with our friendly and knowledgeable team, who are always happy to share their passion for boating.

Want to be sure of how your boat should look? You can check out different fabrics, wood finishes, colour options, engines, and equipment in our showroom to create your dream Marex. And, of course, no visit is complete without a cup of coffee and sweets so that you can enjoy a relaxed chat about all things boating!

MORE THAN JUST A SHOWROOM

Since Leangbukta Maritime Centre is right by the Oslofjord, we take full advantage of our waterfront location! In the

summer months, we have a floating exhibition where you can step aboard different Marex models and take them for a sea trial.

Leangbukta isn't just about a boat showroom, it's a full marine-related facility. We have a Volvo Penta dealership, a boat equipment store, and even a sewing workshop where you can customise your boat's interiors. Whether you need spare parts, maintenance tips, or expert advice, we've got you covered.

Throughout the year, Leangbukta Maritime Centre hosts various boating

events and exhibitions, some of which are Super Weekend or Storbåtmessen.

If you're looking for your dream Marex boat, there's no better place to start than Leangbukta Maritime Centre. Whether you want to explore our models, go for a sea trial, or just enjoy some boat talk, we're here for you all year round.

Visit us at:

Marex Showroom and Office
 Leangbukta 34 A,
 1392 Vetre, Norway
 +47 66 76 27 90 / +47 95 23 07 02
 thomas@marex.no





MAREX 50th Anniversary

A grand celebration

Marex Boats marked its milestone anniversary with a spectacular weekend celebration in Kaunas, Lithuania, set in a luxurious SPA hotel, surrounded by serene nature. The event brought together Marex dealers from around the world for a memorable gathering.

The first day began with a corporate presentation where Espen Aalrud unveiled exciting new projects and company strategies. Later, guests enjoyed a relaxing retreat in the SPA, unwinding in a tranquil setting.



THE MAREX FAMILY



The second day began with a factory tour for our dealers, respected professionals at the highest level of the boating industry. The visit provided an even more detailed and insightful look into the Marex Boats production process. Afterwards, guests enjoyed a nostalgic river journey aboard the historic hydrofoil boat Rocket. The celebration, featuring an elegant gala dinner complete with a vintage champagne tasting and an unforgettable show program, is a fitting tribute to five decades of excellence and innovation.



THE MAREX FAMILY



THE MAREX FAMILY



MAREX 310

SUN CRUISER

SMART COMPACT DESIGN

MEET THE MAREX 310 SUN CRUISER – A BOAT THAT TAKES FAMILY CRUISING TO A NEW LEVEL. DESIGNED FOR UP TO FOUR GUESTS, THIS CABIN CRUISER PERFECTLY BLENDS COMFORT, SPACE, AND CLEVER DESIGN. NOW IN ITS FIFTH GENERATION, THE MAREX SUN CRUISER 310 EMBODIES A NEW ERA OF SMART DESIGN AND FUNCTIONALITY. EVERY DETAIL REFLECTS YEARS OF EXPERIENCE AND EVOLUTION, RESULTING IN THE ULTIMATE 31-FOOT FAMILY BOAT — AGILE, SPACIOUS, AND BUILT FOR MODERN CRUISING LIFESTYLES.







STEP ABOARD AN INNOVATIVE CRUISER

The Marex 310 SC is all about making your time on the water easy and enjoyable. Its planing hull ensures smooth sailing, while the spacious interior provides plenty of room to relax. One of the first things you'll notice is the clever swim platform benches—perfect for lounging in the sun. And under? Handy storage lockers for mooring gear, fishing equipment, or diving essentials.

At 9.46 meters in length, this cruiser makes the most of its space. The cockpit/salon area is designed for socialising, featuring a large wrap-around seating arrangement with a foldable table—complete with built-in drink holders. The forward-facing co-pilot sofa adds to the fun, allowing guests to enjoy the ride with the captain together. Want to soak up the sun? The dining table easily converts into a sunbed, and there's another one waiting for you on the foredeck. Getting there is safe and easy, thanks to wide side decks with high rails.

One of the most standout features of the 310 Sun Cruiser is its innovative Marex cockpit Canopy System. The world's fastest enclosure allows you to pull out a side curtain from built-in lockers, giving instant protection from sun or rain. This

feature not only extends your boating season but also makes life on board super convenient. Two sliding sunroofs over the cockpit can be adjusted to provide just the right amount of shade or sunlight.

GENEROUS LIVING SPACES

Recognized with top awards like Motorboat of the Year, European Powerboat of the Year, and the German Design Award, the Marex 310 SC stands out not only for its timeless beauty and thoughtful functionality but also for prioritising your family's safety on the water. Wide walkways, high handrails, and a secure transom door ensure peace of mind while onboard. Judges were impressed by Marex's clever storage systems, where each centimetre has a practical purpose.

Below the deck is a well-equipped galley featuring a sink, oven, gas hob, and plenty of storage. The 140-litre fridge and freezer are hidden under the co-pilot seat. Thanks to the roof solar panels, they can stay powered for extended trips away from shore.

A sliding door with a retractable section connects the galley to the cockpit, allowing the chef to stay engaged with guests while cooking. This design also enhances natural light on the lower deck and can serve as extra security at night.



ON BOARD



When it comes to sleeping arrangements, the Marex 310 SC doesn't compromise. Two cabins offer spacious double beds and wardrobes, while large hull windows and a master cabin skylight bring in plenty of natural light. The well-finished bathroom ensures all guests enjoy a high level of comfort on board.

PROPULSION AND HELM

The ergonomic panel features a large chartplotter at the helm, and the captain's seat can be adjusted for standing or seated driving.

Powering the Marex 310 Sun Cruiser is a Volvo Penta D4 320 HP diesel engine designed to handle calm and rough waters efficiently. If you're looking for more power, Marex offers additional options, including the D6-440 DPI or a pair of Mercury alternatives with smart electronics.

The Marex 310 Sun Cruiser is built for lovely weekend adventures, offering a perfect balance of comfort, innovation, and safety. Whether you're planning a relaxing family getaway or an exciting journey with friends, this boat is ready to take you there in style.

TECHNICAL SPECIFICATIONS

Length LOA	9,46 M/ 31'
Beam	3,22 M/ 11'
Draft	0,97 M/ 3' 2"
Weight	Approx. 4,5 tonnes
Fuel tank	440 L/ 116 gallons
Water tank	280 L/ 73 gallons
Engines options	1 x DPI Volvo Penta D4-320 (320hp) 1 x DPI Volvo Penta D6-380 (380hp) 1 x DPI Volvo Penta D6-440 (440hp) 1 x DPS Volvo Penta V8-430-CE-M 6,2L Gasoline (430hp) 2 x Bravo3 Mercury Diesel 3,0L 270 SD (2x270hp) + Joystick Axis premium
CE category	B/C



MAREX 330

SCANDINAVIA

SMART SIZE, BIG ADVENTURES

BEING ONE OF THE MOST INNOVATIVE BUILDS YET, THE 330 SCANDINAVIA IS FULL OF PLEASANT SURPRISES AND SMART SOLUTIONS THAT GUARANTEE AN EXTRAORDINARY EXPERIENCE ON THE WATER. IN THIS MODEL, MAREX HIGHLY DISTINCTIVE TRADITIONAL STYLE COMBINES SMART LAYOUTS, CALM DESIGN, AND FUNCTIONAL FEATURES.





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It has a smart use of every inch, giving you a welcoming, flexible space that's a joy to be in.

At just about 10 meters long, the 330 Scandinavia is designed for ultimate comfort, whether you're enjoying cruising inside or outside. A sliding door between the cockpit and salon makes the boat suitable for various social settings.

This incredible boat was brought to life by Slovenian design studio Nikl Design. They've collaborated for over a decade and deeply understand the philosophy of the shipyard.

FLEXIBLE DECK SPACE

Every detail of the Marex 330 Scandinavia is designed for convenience. One of the first surprises for guests is the fold-out bench at the stern—perfect for sitting back with a fishing rod, using the



deck shower after the swim, or just enjoying a morning coffee.

It's no surprise that the 330 Scandinavia won the European Powerboat of the Year and the Best for Family Award—safety and livability are at the heart of everything. Wide side walkways give you plenty of room to move around without feeling cramped, while raised protective

rails ensure that both kids and adults stay secure on board.

Marex smart storage keeps wet fenders neatly out of the way instead of cluttering the cockpit or the side passages. For enjoying swimming and water fun, there's a cleverly hidden flip-out ladder built right into the swim platform and concealed by a teak hatch.

MADE FOR SOCIALIZING

The cockpit features a social layout for up to 8 people. An extendable table works perfectly for the guests both on a U-shaped sofa and a seat on the starboard. The spaces under the seats are utilised as storage or for optional equipment.

The soft roof in the aft allows you to choose the amount of sun you need and, together with the Smart Canopy Solution, is made for closing or opening the cockpit in a minute. The side curtains are stowed in separate compartments in the arch, and a new single-mount system allows you to fasten them very quickly. This innovation helps to extend the summer season in Northern areas (using a heater) or makes boating more comfortable in warm climates (with AC).



A sliding patio door seamlessly connects the salon and cockpit into one open space. You can add a grill in the open cockpit, while the main galley placed inside and comes fully equipped with a sink, fridge and freezer, induction/gas hob, and electric oven. Opposite, there are two sofas, a folding table and an additional pull-out stool, which can serve as a second dining area. One of the sofas, with one easy movement, can be turned from the dinette seat into a co-pilot navigator bench. The flip-over backrest is a clever way of expanding the practicality and usable space.



OPTIONS AND INNOVATIONS

The most remarkable feature on 330 Scandinavia is a pilot sliding door. With just a quick movement, the skipper can step out from the helm to facilitate mooring. As a result, docking and handling without a crew has never been so easy.

The 330's helm features an extended dashboard and has become more skipper-oriented. Mounted here are two touch screens, which provide all necessary information and are easily viewed both for sitting or standing navigating.

Solar panels with up to 1000 watts can be installed on the roof. These produce enough power to run the fridge and a freezer, allowing the owner to stay without shore power for a long period of time.

A multifunctional sunpad with a chaise-long option on the foredeck can be used not only for sunbathing but also as a floating water toy. Just unfasten it and throw it into the water to create a private beach.





MAKE YOURSELF AT HOME

The 330 Scandinavia offers two cabins on the lower deck and a bathroom with a separate shower. But if you have unexpected guests, there are four additional sleeping places in the salon and cockpit.

The forward cabin in the bow makes the most of the available space with a large double bed, while the height of the ceiling reaches almost 2 metres. The midship cabin features a big double bed of 200 x 160 centimetres. All the spaces on the lower deck are flooded with light thanks to large portholes.

PROPULSION INSTALLATION

Engine-wise, the 330 Scandinavia can be supplied with a choice of single sterndrives of Volvo Penta (D6-380/D6-440), or Volvo Penta shaft engine D6-480. A pair of three-litre Mercury diesel with 270 hp each, supplemented by joystick control, are also available.

The Marex 330 Scandinavia is a prime example of a family cruiser that can conquer everyone with its attention to detail and dedication to quality.



TECHNICAL SPECIFICATIONS

Length	10,97 M/ 36'
Length hull	9,99 M/32' 9"
Beam	3,40 M/11' 2'
Draft (single engine)	0,97 M/3' 2"
Draft (twin engine)	1,10 M/3' 7"
Displacement	7,4 tonnes
Fuel tank	650 L/166 gallons
Water tank	300 L/79 gallons
Engines options	1 x Volvo Penta D6-380 DPI (380 HP) Sterndrive 1 x Volvo Penta D6-440 DPI (440 HP) Sterndrive 2 x Bravo3 Mercury Diesel 3,0 L 270 SD (2 x 270 HP) + Joystick Axis premium 1 x Volvo Penta D6-480 (480 HP) Reverse "V" Shaft
CE category	B

ON BOARD

MAREX 360

CABRIOLET CRUISER

ULTIMATE CONVERTIBLE EXPERIENCE





MAREX 360 cabin cruiser



DESIGNED WITH THE UNPREDICTABLE SCANDINAVIAN CLIMATE IN MIND, THE MAREX 360 CABRIOLET CRUISER IS BUILT TO ADAPT. THIS SLEEK AND STYLISH PLANING CRUISER SEAMLESSLY BLENDS COMFORT AND FUNCTIONALITY, MAKING IT AN EXCELLENT CHOICE FOR THOSE WHO SPEND TIME WITH FAMILY IN A REMOTE GETAWAY. WITH ITS CLEVER DESIGN AND SPACIOUS LAYOUT, THIS BOAT IS A TRUE KING OF THE SEA.

The Marex 360 CC is an open cabin cruiser that boasts one of the largest convertible cockpits in its class. Whether you're sunbathing, sharing a meal, or hosting a sunset gathering, this boat is made for memorable moments. The generously sized cockpit comfortably seats up to 10 people, creating a social atmosphere where everyone feels included.

"Take a look at the seating arrangement," says Espen Aalrud. "It's designed to make every part of the cockpit livable, and all guests see each other and

feel social." The U-shaped sofa/table combination can be converted into two extra berths for sleeping or used as a solarium during the day. It's truly the perfect place to entertain.

Inside, the 360 CC's U-shaped galley with its flip-up worktop is perfectly equipped for proper cooking. Keen chefs can utilise a rich standard of kitchen equipment, including a 200-litre fridge, freezer, double sink, triple-burner gas hub and an ENO oven.





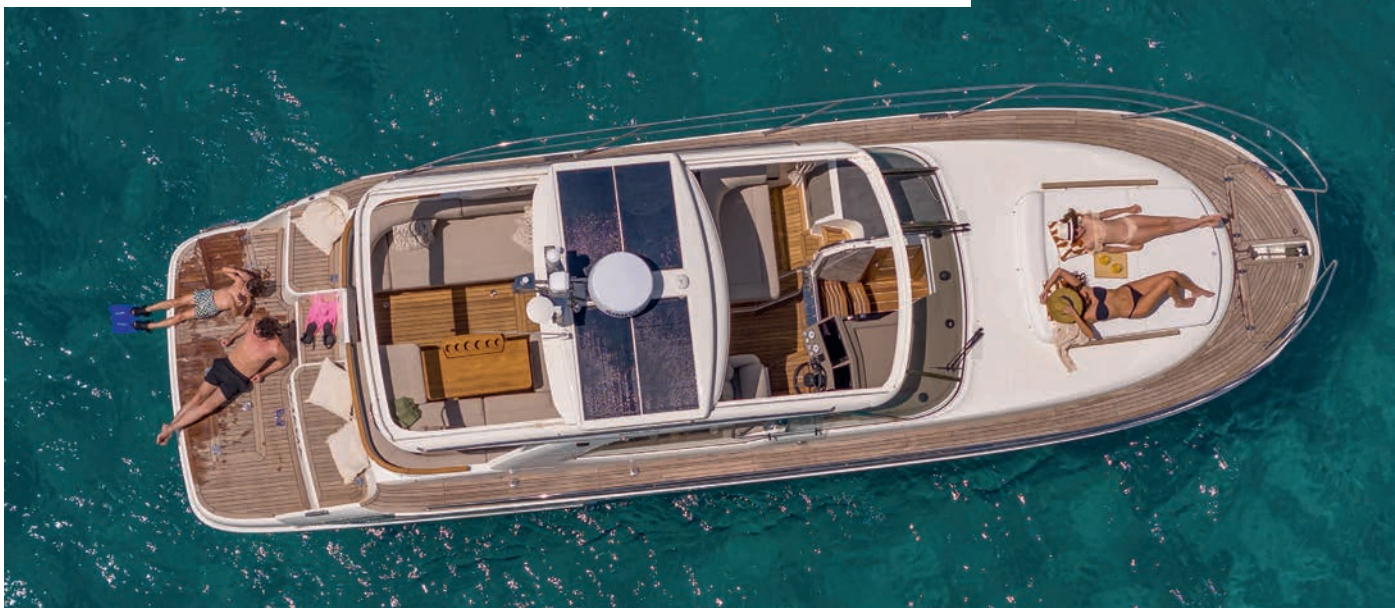
BUILT FOR DIFFERENT ENVIRONMENTS

“We collected our best development ideas, discussed the wishes of our customers and did a comfort analysis,” says Espen Aalrud, CEO of the Marex shipyard. “For example, a swim platform is very often used to carry a tender on it, but when it is on it, it blocks the ladder in the central part of the platform. That’s

why we’ve moved the ladder to the portside. You can lift the tender onto the 360 CC’s swim platform with a special hidden davit. We have also provided plenty of storage compartments here, and guests get a nice extra bench to enjoy their morning coffee.”

True to its cabriolet name, the 360 CC features an innovative canopy system that provides instant protection from

changing weather. The fast-deploying curtain mechanism is hidden within the superstructure, allowing quick and effortless cockpit protection. It’s the fastest system—pull the curtains out, grip them on a few hooks in the bottom, and you’re ready for any weather shift.



COSY ACCOMMODATION

Natural materials like teak wood give the interior a warm and inviting feeling. The forward master cabin features a spacious double bed, ample storage, and a generous ceiling height of 192 centimetres. The midship cabin includes a double bed, a full-height wardrobe, and a cosy sofa in the entrance area. Large deck windows flood both cabins with natural light, enhancing the airy and comfortable atmosphere.

The well-designed bathroom includes a separate shower cabin with a bench, providing convenience and privacy.



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A windscreen door allows quick and safe foredeck access, and the wide side passages guarantee smooth movement around the boat.

ON BOARD



CLEAN ERGONOMICS

Marex is known for its ergonomic, user-friendly helm. The dashboard is intuitively designed, with all controls within easy reach. Anti-reflective finishes enhance visibility, and the helm is equipped with dual 16-inch chartplotters for smooth navigation.

When it comes to performance, the Marex 360 CC offers a variety of engine options. Choose from a sterndrive Volvo Penta D6 with 440 hp or twin Volvo Penta D4 engines with 320 hp each, pushing the boat to a thrilling 40 knots. Other engine alternatives include Mercury Diesels sterndrives, or Volvo Penta shafts 2x 320 hp and 480 hp.



Whether cruising along the coast or exploring inland waterways, the Marex 360 Cabriolet Cruiser offers the perfect balance of comfort, innovation, and performance—ensuring every journey is as enjoyable as the destination.



TECHNICAL SPECIFICATIONS

Length LOA (long platform)	11,49 M/37' 8"
Beam	3,49 M/ 11' 5"
Draft (single engine)	0,97 M/ 3' 2"
Draft (twin engine)	1,1 M / 3' 6"
Weight	7,7 tones
Fuel tank	750 L/ 198 gallons
Water tank	350 L/ 92 gallons
Engines options	Sterndrive 1 x DPI Volvo Penta D6-440 (440hp) 2 x Bravo3 Mercury Diesel 3,0L 270 SD (2x270hp) + Joystick 2 x DPI Volvo Penta D4-300 (2x300hp) 2 x DPI Volvo Penta D4-320 (2x320hp) Reverse "V" Shaft 1 x Volvo Penta D6-480 (480hp) 2 x Volvo Penta D4-320 (2x320hp)
CE category	B

ON BOARD

MAREX 375

A BELOVED CLASSIC, EVOLVED





THE MAREX 375 IS A BOAT THAT DELIVERS UNFORGETTABLE MOMENTS ONBOARD. WHETHER YOU'RE PLANNING A WEEKEND WITH FRIENDS OR A LONG FAMILY GETAWAY, THE 375 GIVES YOU THE SPACE, COMFORT, AND FREEDOM TO ENJOY BOATING LIFE WITHOUT COMPROMISE.



The Marex 375 has become a classic in the Marex lineup — and it's easy to see why. Its timeless design, paired with practical features, has kept it in production and demand for years. But what truly sets it apart is the voice of the Marex community. Feedback from passionate owners has helped shape the 375 into one of the most versatile and family-friendly models on the market today.

Step aboard, and the first thing you'll notice is how effortlessly the main deck brings people together. The outside cockpit seamlessly flows into the salon, thanks to the sliding door. The patio door leads to the swim platform, creating a social hub where everyone feels included. With two generous dining areas in the cockpit and the salon, you can comfortably host a group of guests. Extendable tables and a reversible co-pilot seat will always give a feeling of comfort.



No need to check the forecast — the Marex 375 is built for all conditions. With the sliding hardtop and the ingenious Marex Canopy System, you can switch from open-air cruising to a cosy enclosed space in seconds. Hidden curtains slide smoothly from their lockers, giving you instant shelter when the weather turns. So you can focus on fun, not forecasts.





DESIGNED FOR THE FAMILY

As with every Marex, safety comes built in. Wide side decks, sturdy hand-rails, and easy access to the foredeck with its inviting sunpad make moving around on board secure and effortless. These details make all the difference for families with children.

Marex's clever storage solutions also shine here. For example, retractable stools keep the salon walkways clear. Or, already attached fenders, together with ropes, can be tucked away neatly inside deck lockers — always ready for use, yet out of sight when not needed. These little touches make the 375 as practical as it is beautiful.

For the open yacht feeling, you can open the salon hardtop and let the wind play with your hair while cruising. Add an

even more breezy experience by opening the side windows – the Marex 375 can really be opened up for that open-air ambience.

The galley is a study in thoughtful design, with hob covers and wooden sink boards that double your counter space. With optional solar panels on the roof, you can keep essentials like the fridge running even when you're away from shore, giving you the freedom to stay independent for longer.

Going down, the forward cabin feels airy and spacious, while the midship cabin, complete with an extra sofa, adds a cozy touch. Both cabins come with double beds, cabinets, wardrobes and generous storage under the bed. A separate shower with a built-in bench rounds out the space, making it feel like a true home away from home.



ENGINES OPTIONS

The helm station is another example of collected practical experience: the adjustable steering wheel and the bolster seat let you choose between a standing or seated driving position.

Engine choices range from single to twin setups, with shaft or sterndrive options and power between 400–600 hp. No matter the configuration, extensive soundproofing keeps things peaceful throughout the boat.



TECHNICAL SPECIFICATIONS

Length	12,05 M/ 39' 5"
Beam	3,55 M/ 11'64"
Draft	1,05 M/ 3'28"
Weight	7,7 tonnes
Fuel tank	700 L/185 gall
Water tank	340 L/89 gall
Engines options	Volvo Penta / Mercury
Max speed	Up to 30 knots
Cruising speed	Up to 25 knots
CE category	B



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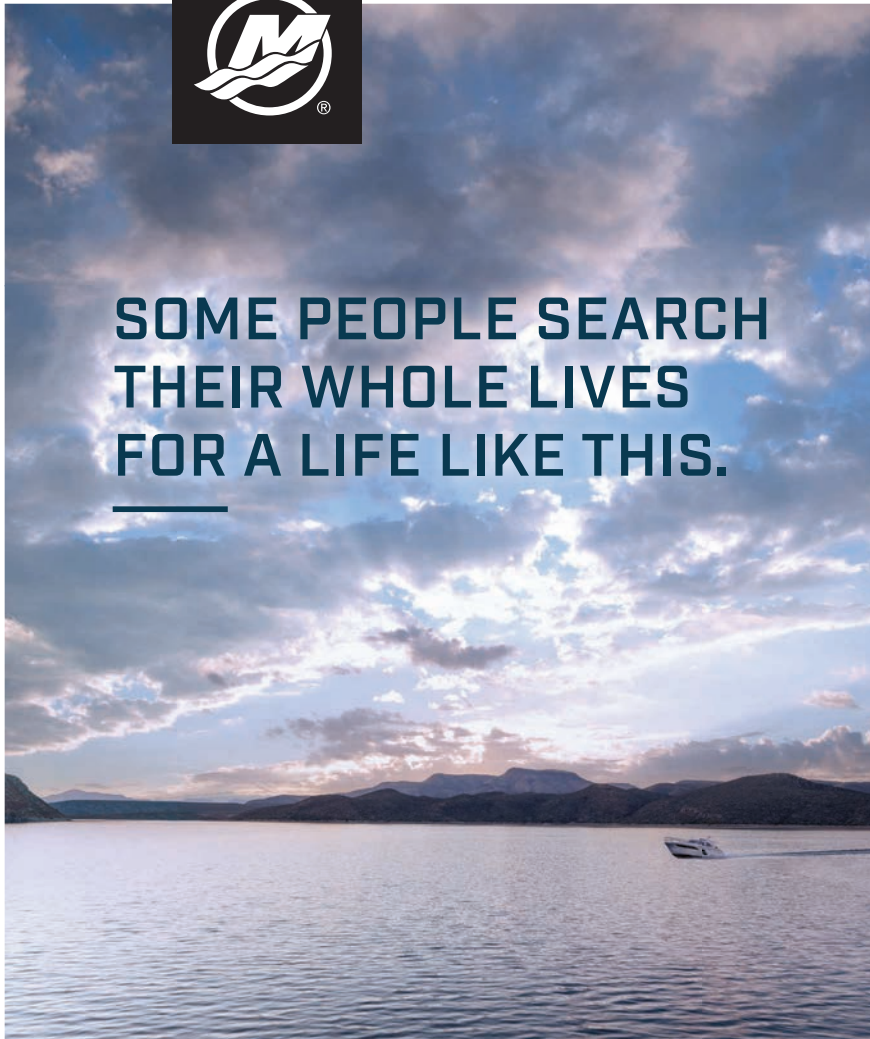
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